

2019-20 Budget Division Presentations

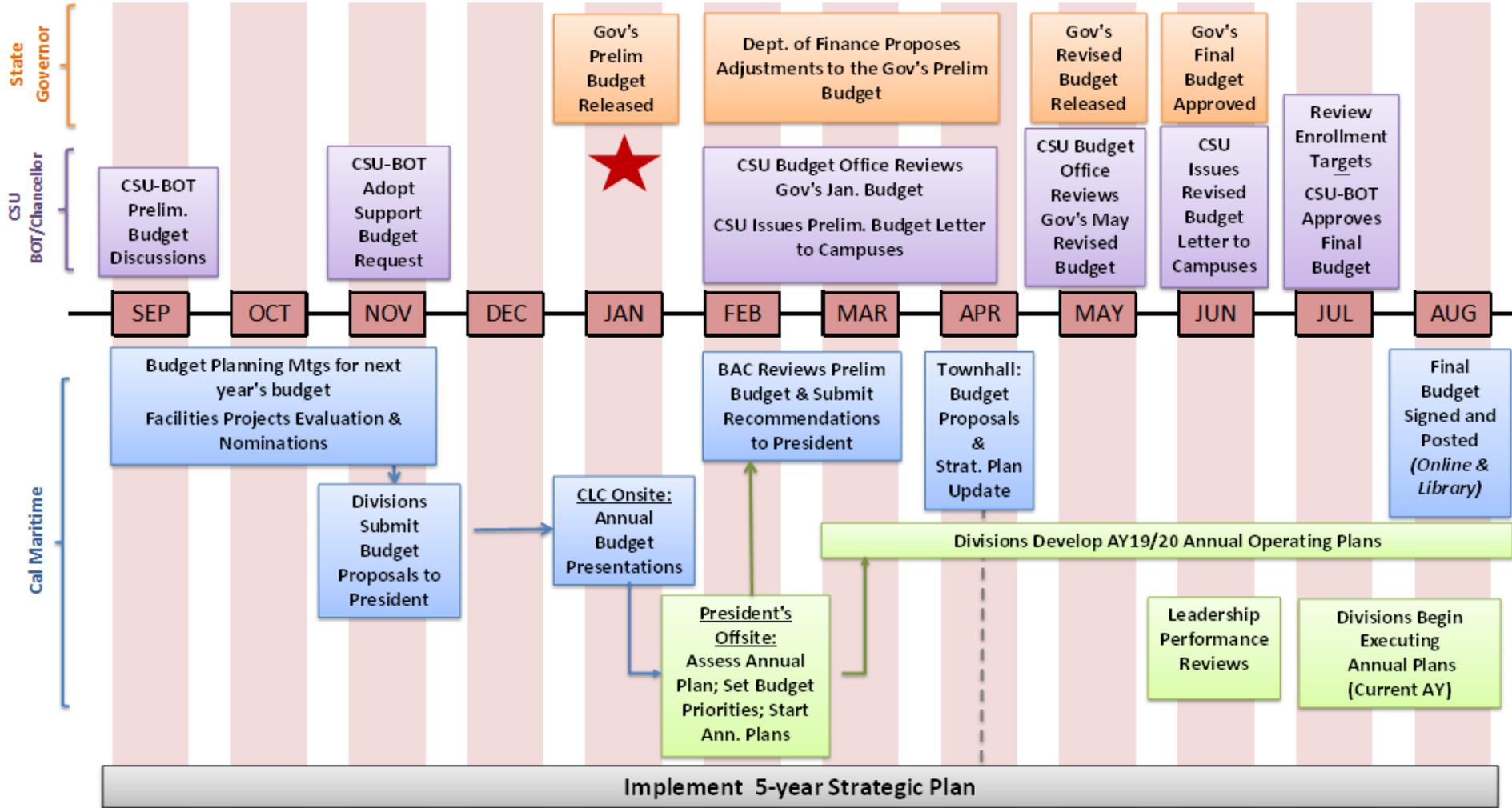
Thursday, January 31, 2019

8:00 - 10:00 AM

Anchor Center

Cal Maritime Budget Process

Annual Planning Budget Development Timeline



Order of Events

- Opening Remarks by President Cropper
- Budget Presentations
 - Office of the President
 - Administration & Finance
 - Academic Affairs
 - Student Affairs
 - University Advancement
 - Marine Programs
- Next Steps

Office of the President

Roles & Responsibilities

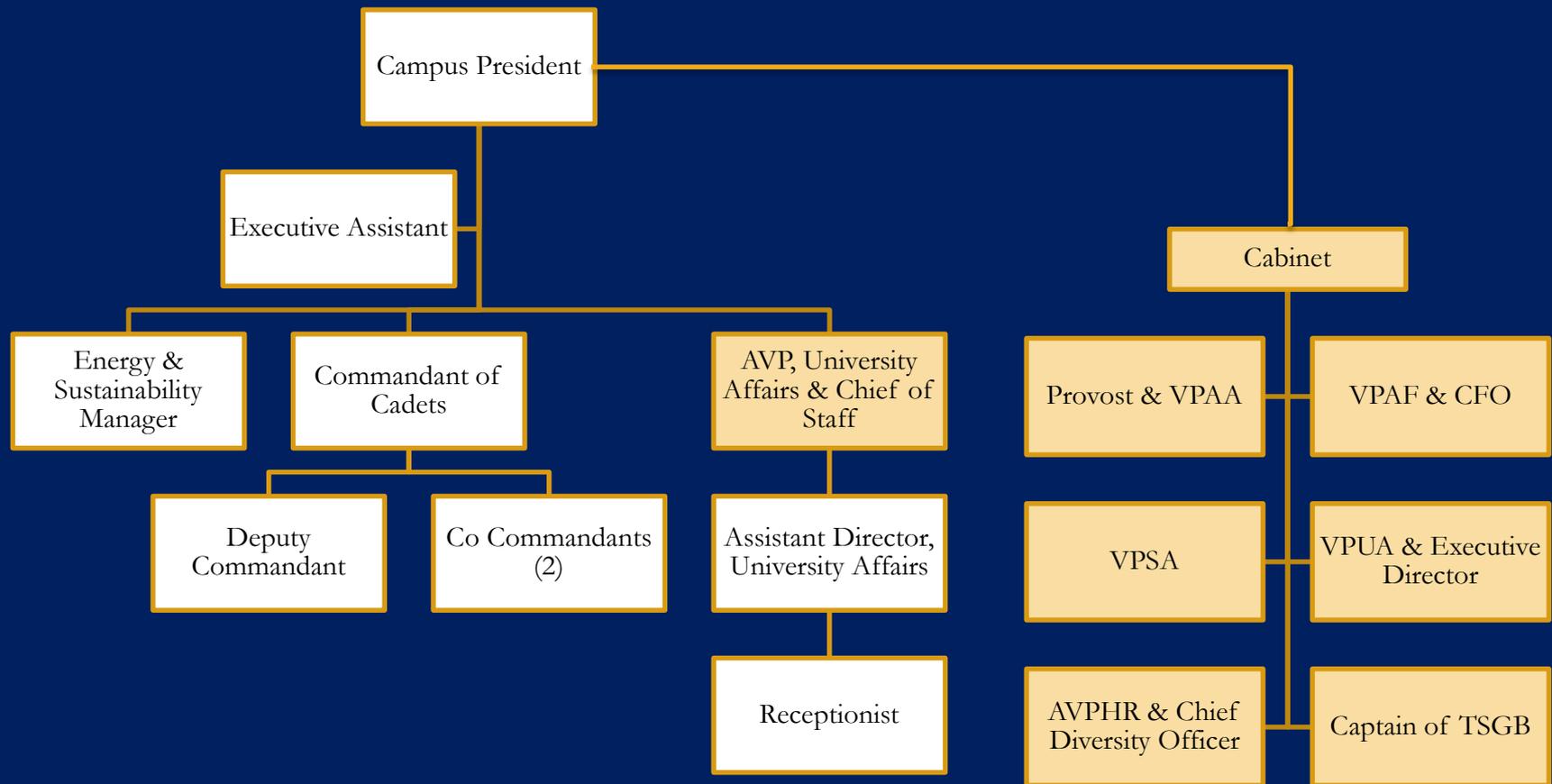
The **Office of the President** is responsible for upholding the vision, mission, and beliefs & values of the academy.

Specific areas of oversight include:

- University Affairs & Campus Leadership
 - Campus planning: strategic and operational plans with full integration of budget, facilities, and talent management
 - Policies & Procedures (campus-wide)
 - Shared governance and internal communications
 - Master calendar
- Office of the Commandant
 - Corps of Cadets
 - Leadership Development for Cadets
- Energy & Sustainability

Office of the President

Organizational Structure



Office of the President

Strategic Priorities for 2019-20

Major Priority	Program/ Initiative
Campus Climate	<ul style="list-style-type: none">✓ 24 Hr. Living-Learning Campus✓ Greater focus on the student experience (arts)
Leadership Development	<ul style="list-style-type: none">✓ ELDP Enhancements --- exploring potential partnerships with premier leadership development organizations.
Academic Program Support	<ul style="list-style-type: none">✓ Intermodal Classroom Project (4 new classrooms)✓ Waterfront Master Plan Development
Operational Excellence	<ul style="list-style-type: none">✓ Shared Governance✓ Internal Communications✓ Quality of Service Life
Capital Planning	<ul style="list-style-type: none">✓ Mayo Hall Renovation✓ Lower Residence Hall & Academic "A" Concept Planning✓ Campus Wayfinding Initiative
Energy & Sustainability	<ul style="list-style-type: none">✓ Energy & Sustainability Master Plan Development✓ Campus-wide initiatives: LED lighting; window replacement; water efficiency program, EV Charger project; Marine Hydrokinetic project; Microgrid System project; Arbor Day/Earth Week programming
Outreach & Engagement	<ul style="list-style-type: none">✓ Comprehensive Campaign✓ Relationship cultivation with City of Vallejo

OFFICE OF THE PRESIDENT

Account Description	FY15-16 Actuals	FY16-17 Actuals	FY17-18 Actuals	FY18-19 Budget	FY19-20 Proposed Annual Budget Rev1	Variance
601030 - S & W President	274,656	277,900	274,596	282,840	282,840	-
601201 - Management and Supervisory	122,412	153,546	187,176	508,596	507,108	(1,488)
601300 - Support Staff Salaries	210,740	124,074	96,275	332,739	329,820	(2,919)
601303 - Student Assistants	7,656	9,251	8,625	27,350	25,550	(1,800)
601395 - Staff Sal - LumpSum Vac			2,890			
601813 - Misc Stipends			2,650			
601823 - Auto Allowance		2,000	12,000	12,000	12,000	-
602001 - Work Study on Campus		1,459				
Salaries & Wages Total	615,464	568,230	584,211	1,163,525	1,157,318	(6,207)
603990 - Uniform Allowance				1,500	1,500	-
604001 - Communications-Tele Usage	2,441	0	55			
606001 - Travel In State	19,168	15,032	19,667	33,325	33,325	-
606002 - Travel Out of State	17,899	11,492	12,252	19,000	19,000	-
606932 - Travel, Cruise				-	1,500	1,500
613001 - Contracted Services	37,023	17,773	1,148	35,200	37,200	2,000
613911 - Contracted Instruction				800	800	-
616002 - IT Hardware	1,829	2,329	2,001	5,250	5,250	-
616003 - IT Software	17	96		225	225	-
619001 - Other Equip < \$5,000	297	2,850		500	500	-
660001 - Postage	874	798	476	1,200	1,100	(100)
660002 - Printing	13,036	6,713	1,551	13,000	14,000	1,000
660003 - Supplies and Services	29,807	65,036	83,407	114,600	115,600	1,000
660009 - Professional Development	25,690	8,460	26,757	5,200	5,200	-
660010 - Insurance Expense	60	60	180	350	350	-
660017 - Advertising and Promotional Ex		400	1,022	1,300	1,300	-
660041 - Space Rental Expenditure			6,609			
660090 - Other Expenses	31	528	2,158	50	50	-
660903 - Hospitality Expense	13,749	18,857	6,685	12,200	12,200	-
660931 - License Fees, svc & non-profes				500	500	-
660933 - Student Activities				5,500	5,500	-
660951 - Equip Repairs & Maintenance				550	550	-
660992 - Professional Memberships & Due	31,285	45,906	39,963	46,500	46,500	-
660998 - President's Mission Grants (Faculty)				25,000	25,000	-
Operating Expense Total	193,205	196,329	203,930	321,750	327,150	5,400
Grand Total	808,668	764,559	788,141	1,485,275	1,484,468	(807)

OFFICE OF THE PRESIDENT

	ELDP	Office of the Commandant	Office of the President	Reception	Unity Council	Grand Total
Account Description	34600	11700	40000	48500	40375	
601030 - S & W President			282,840			282,840
601201 - Management and Supervisory		215,004	292,104			507,108
601300 - Support Staff Salaries		226,020	65,400	38,400		329,820
601303 - Student Assistants		20,000		5,550		25,550
601823 - Auto Allowance			12,000			12,000
Salaries & Wages Total		461,024	652,344	43,950		1,157,318
603990 - Uniform Allowance		1,500				1,500
606001 - Travel In State		3,000	29,100		1,225	33,325
606002 - Travel Out of State		5,000	13,500		500	19,000
606932 - Travel, Cruise		1,500				1,500
613001 - Contracted Services	10,000	2,000	24,000		1,200	37,200
613911 - Contracted Instruction					800	800
616002 - IT Hardware		1,500	3,500		250	5,250
616003 - IT Software			225			225
619001 - Other Equip < \$5,000			500			500
660001 - Postage		-	850		250	1,100
660002 - Printing		2,000	9,000		3,000	14,000
660003 - Supplies and Services	7,500	31,000	73,050		4,050	115,600
660009 - Professional Development		5,000			200	5,200
660010 - Insurance Expense			350			350
660017 - Advertising and Promotional Ex			800		500	1,300
660090 - Other Expenses			50			50
660903 - Hospitality Expense			10,150		2,050	12,200
660931 - License Fees, svc & non-profes		500				500
660933 - Student Activities			5,000		500	5,500
660951 - Equip Repairs & Maintenance		300	250			550
660992 - Professional Memberships & Due			46,500			46,500
660998 - President's Mission Grants (Faculty)			25,000			25,000
Operating Expense Total	17,500	53,300	241,825		14,525	327,150
Grand Total	17,500	514,324	894,169	43,950	14,525	1,484,468

Administration & Finance

Administration and Finance is responsible for managing the university's financial, budget, facilities, planning/oversight of design and construction, safety, human resource administration, and information technology resources. Support services are also provided through enterprise services which includes dining, housing, bookstore, and conference and events.

Number of Employees: ~86

Departments: Financial Services Facilities Management
Human Resources Safety & Risk Management
Information Technology University Police
Enterprise Services Budget

Administration & Finance

Initiatives for 2019-20

- Campus Master Plan
- Energy & Sustainability Masterplan
- Review & update policies and business procedures + training
- Execute development, construction and planning projects
- Maintenance Management Software
- Human Capital Management
- Safety roles, responsibilities and programs (+training)
- Bookstore & Conference & Events

Administration & Finance

Challenges/Opportunities

- Campus safety programs
- Emergency preparedness (trainings, back-up generators)
- Timely adoption/implementation of updated policies & procedures
- Maintaining campus buildings/residences, grounds & landscape
- Deferred maintenance and infrastructure improvements
- Maintain appropriate staffing levels + learning curve of new staff
- Cross training/transfer of knowledge

ADMINISTRATION & FINANCE

Account Description	FY15-16 Actuals	FY16-17 Actuals	FY17-18 Actuals	FY18-19 Budget	FY19-20 Proposed Annual Budget	Variance
601201 - Management and Supervisory	1,473,386	1,715,590	1,798,964	1,846,416	1,860,936	14,520
601290 - MPP Sal - LumpSum Vac			84,145			
601300 - Support Staff Salaries	3,561,040	3,819,966	3,858,518	4,385,982	4,689,738	303,756
601301 - Overtime	250,754	132,776	102,912	35,000	35,000	-
601303 - Student Assistants	64,601	37,143	29,905	38,250	38,250	-
601385 - Lump Sum Overtime		2,112	13,512			
601395 - Staff Sal - LumpSum Vac		747	27,004			
601800 - Unallocated Personnel Costs				14,484	14,484	-
601813 - Misc Stipends		2,645	56,949			
601816 - Stipends R08		3,900	23,700	26,887	26,887	-
601817 - Stipend CSUEU & R01		2,196	4,953			
601818 - IDL Sick Leave Supp - Staff			5,722			
601821 - Shift Differential		4,816	33,366	8,176	8,176	-
602001 - Work Study on Campus	4,411	13,369	9,996			
Salaries & Wages Total	5,354,191	5,735,260	6,049,645	6,355,195	6,673,471	318,276
603990 - Uniform Allowance	6,598	7,487	8,900	7,140	7,140	-
604001 - Communications-Tele Usage	25,351	825	57,398			
604090 - Other Communications	1,771	972	1,055	1,775	1,775	-
606001 - Travel In State	43,653	46,357	56,868	40,550	50,050	9,500
606002 - Travel Out of State	9,703	4,844	9,746	11,650	11,650	-
607031 - Capital - Construct Contract		7,797				
613001 - Contracted Services	522,979	383,146	267,849	434,127	443,127	9,000
613811 - AR Collection Costs	5,071	36	54	2,500	2,500	-
616001 - I/T Communications	2,345	3,635	7,283			
616002 - IT Hardware	186,278	158,966	114,120	110,717	110,717	-
616003 - IT Software	304,151	297,557	322,147	279,567	408,567	129,000
616005 - IT Costs - Other	19,331	31,996	21,363	18,000	18,000	-
617101 - Service frm Btwn Campuses & CO			-			
619001 - Other Equip < \$5,000	29,900	(2,947)	171,738	16,400	16,400	-
619002 - Instructional Equip < \$5,000				5,000	5,000	-
619901 - Other Equipment >\$5k	47,522	14,965	112			
660001 - Postage	3,867	3,689	4,447	4,980	4,980	-
660002 - Printing	927	773	909	4,512	4,512	-
660003 - Supplies and Services	319,820	339,118	436,446	166,339	150,364	(15,975)
660009 - Professional Development	36,692	64,882	72,770	12,000	34,000	22,000
660010 - Insurance Expense	48	51,171	49,800			
660017 - Advertising and Promotional E	8,698	5,280	4,126			
660026 - CA Tech Agency -Teale Data Cl	2,774	2,725	4,090	4,000	4,000	-
660040 - Bad Debt Expense		5,517	36	4,000	4,000	-
660042 - Recruitment and Employee Re	1,366	2,886	1,607	6,500	6,500	-
660061 - Building Maintenance	285,627	355,074	229,891	243,500	243,500	-
660062 - R&M - Custodial Services			26,991			
660064 - Landscape & Ground Maint			6,981	11,500	29,500	18,000
660090 - Other Expenses	5,962	(418)	(282)			
660903 - Hospitality Expense	3,843	4,618	4,430			
660931 - License Fees, svc & non-profes	31,434	1,826	1,321	2,620	2,620	-
660932 - Event Registration Fees	1,241	210		500	500	-
660951 - Equip Repairs & Maintenance		28,212	87,177	11,000	11,000	-
660970 - Fuel CMA vessels & Vehicles	28,123	21,511	22,068	21,200	22,700	1,500
660984 - Janitorial Supplies	52,387	64,289	55,864	47,556	47,556	-
660992 - Professional Memberships & I	9,573	9,526	4,564	8,935	8,935	-
670000 - Tr Out within the same CSU Fun			236,000			
Operating Expense Total	1,997,034	1,916,522	2,287,869	1,476,568	1,649,593	173,025
Grand Total	7,351,226	7,651,782	8,337,513	7,831,763	8,323,064	491,301

ADMINISTRATION & FINANCE

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Account Description	CAMPUS PLANNING	FACILITY MANAGEMENT					FINANCIAL SERVICES				
	50250	45000	50000	50500	51000	51500	42000	42500	43500	43600	44000
	Campus Planning	Motor Vehicles Operations	Plant Office	Building Maintenance	Custodial	Grounds	Budget Dept	Financial Operations	Purchasing	Central Stores	Warehouse
601201 - Management and Supervisory	120,360		235,404				128,100	219,300	94,308		
601300 - Support Staff Salaries			46,212	749,364	403,056	224,772	92,460	563,088	123,264		56,688
601301 - Overtime			20,000								
601303 - Student Assistants								7,500	9,000		
601800 - Unallocated Personnel Costs											
601816 - Stipends R08											
601821 - Shift Differential											
Salaries & Wages Total	120,360		301,616	749,364	403,056	224,772	220,560	789,888	226,572		56,688
603990 - Uniform Allowance				2,140	1,200	600					200
604090 - Other Communications											
606001 - Travel In State	2,200		3,000	2,000			1,700	9,000	11,000		
606002 - Travel Out of State	1,200						1,000	3,500			
613001 - Contracted Services			4,000	73,250	3,976	25,000		38,500	17,000		
613811 - AR Collection Costs								2,500			
616002 - IT Hardware								2,500	1,200		
616003 - IT Software			29,000					27,000	-		
616005 - IT Costs - Other											
619001 - Other Equip < \$5,000								3,300			
619002 - Instructional Equip < \$5,000											
660001 - Postage	30		50				50	3,500	100		
660002 - Printing	500			150				500		1,432	
660003 - Supplies and Services	1,000	12,000	2,400	32,000	14,000	2,000	3,000	6,000	1,700	14,000	2,000
660009 - Professional Development			1,000	1,000		1,000	1,000	4,000	2,000		
660026 - CA Tech Agency -Teale Data Ct							1,000				
660040 - Bad Debt Expense											
660042 - Recruitment and Employee Reloc											
660061 - Building Maintenance				243,500							
660064 - Landscape & Ground Maint						29,500					
660931 - License Fees, svc & non-profes			500	1,000							
660932 - Event Registration Fees											
660951 - Equip Repairs & Maintenance		11,000									
660970 - Fuel CMA vessels & Vehicles		15,500									
660984 - Janitorial Supplies					47,556						
660992 - Professional Memberships & Du	250			250				1,000	735		
Operating Expense Total	5,180	38,500	39,950	355,290	66,732	58,100	7,750	101,300	33,735	15,432	2,200
Grand Total	125,540	38,500	341,566	1,104,654	469,788	282,872	228,310	891,188	260,307	15,432	58,888

ADMINISTRATION & FINANCE

Account Description	HUMAN RESOURCES		INFORMATION TECHNOLOGY		UNIVERSITY POLICE		VP ADMIN & FINANCE	Grand Total
	43000	53650	21000	46000	40325	45500	41500	
	Human Resources	Safety & Risk Management	Academic Computing	Administrative Computing	Emergency Management	Police Services	VP Administration & Finance	
601201 - Management and Supervisory	253,944	107,100		266,220		244,092	192,108	1,860,936
601300 - Support Staff Salaries	350,934			1,072,536		957,744	49,620	4,689,738
601301 - Overtime						15,000		35,000
601303 - Student Assistants	5,000			8,750		8,000		38,250
601800 - Unallocated Personnel Costs							14,484	14,484
601816 - Stipends R08						26,887		26,887
601821 - Shift Differential						8,176		8,176
Salaries & Wages Total	609,878	107,100		1,347,506		1,259,899	256,212	6,673,471
603990 - Uniform Allowance						3,000		7,140
604090 - Other Communications					1,775			1,775
606001 - Travel In State	4,000	2,100		5,400	750	4,400	4,500	50,050
606002 - Travel Out of State		1,200		1,750		1,500	1,500	11,650
613001 - Contracted Services	18,000		1,200	111,000	4,300	136,000	10,901	443,127
613811 - AR Collection Costs								2,500
616002 - IT Hardware	1,200		1,700	101,900			2,217	110,717
616003 - IT Software	2,547		171,520	173,500		5,000		408,567
616005 - IT Costs - Other				18,000				18,000
619001 - Other Equip < \$5,000				7,100		6,000		16,400
619002 - Instructional Equip < \$5,000				5,000				5,000
660001 - Postage	800			50		200	200	4,980
660002 - Printing	330	1,000				500	100	4,512
660003 - Supplies and Services	11,000	7,000	3,200	7,248	5,000	21,100	5,716	150,364
660009 - Professional Development	1,000	1,000		20,000		1,000	1,000	34,000
660026 - CA Tech Agency -Teale Data Ct	3,000							4,000
660040 - Bad Debt Expense	4,000							4,000
660042 - Recruitment and Employee Relc	4,000			500		2,000		6,500
660061 - Building Maintenance								243,500
660064 - Landscape & Ground Maint								29,500
660931 - License Fees, svc & non-profes	1,000					120		2,620
660932 - Event Registration Fees	500							500
660951 - Equip Repairs & Maintenance								11,000
660970 - Fuel CMA vessels & Vehicles						7,200		22,700
660984 - Janitorial Supplies								47,556
660992 - Professional Memberships & Du	1,400					300	5,000	8,935
Operating Expense Total	52,777	12,300	177,620	451,448	11,825	188,320	31,134	1,649,593
Grand Total	662,655	119,400	177,620	1,798,954	11,825	1,448,219	287,346	8,323,064

Academic Affairs

Academic Affairs is responsible for the academic standards and integrity of the University, including oversight for academic departments, the Library, and faculty development. Academic Affairs is responsible for academic policy development and implementation, for assessment and accreditation of academic programs, and for admissions, extended learning, sponsored programs, enrollment management, student records, institutional research and financial aid. As of Fall 2018:

Number of staff: 22 Staff, 4 Directors/Managers, 4 Deans, 1 Associate Provost, 1 Provost.

Number of faculty: Approximately 54 tenure/tenure-track (including department chairs, FERP, and librarians) and 48 lecturers.

21 Budgetary Units/Sub-Divisions: Seven academic departments, 3 Dean's Offices, Provost's Office, Associate Provost's Office, Library, and a number of functional units: Naval Science, Admissions and Recruiting, Audio Visual (aka Academic Technology), Faculty Development, Financial Aid, International Programs, Registrar's Office, and Academic Senate.

Academic Affairs

Initiatives for 2019-20:

- New Schools: strategic planning
- Graduation Initiative 2025
- WASC, IACBE, ABET, and USCG reviews
- Enhanced student recruitment efforts, particularly for new BS Oceanography program
- Enhanced faculty/student research opportunities, especially with new Oceanography lab completion
- Enhanced safety and security for machine shop and laboratory areas
- Reorganization and enhancement of tutoring and academic support services

Academic Affairs

Challenges/Opportunities:

- Tenure-track recruitment and hiring, particularly for licensed faculty
- Student retention and graduation success – course repeats, DFW rates, curricular bottlenecks, course articulation, scheduling, etc.
- Implementation of new advising tools (EAB Navigator Guidance)
- Choice and implementation of document imaging, e-signing, and workflow system
- Budgeting accurately for Schools
- Enhanced support for faculty scholarship & research

ACADEMIC AFFAIRS

Account Description	FY15-16 Actuals	FY16-17 Actuals	FY17-18 Actuals	FY18-19 Budget	FY19-20 Proposed Annual Budget	Variance
601100 - Academic Salaries	6,153,970	6,723,179	7,167,221	7,214,423	7,455,127	240,704
601101 - Department Chair	255,132	304,342	369,924	395,222	394,301	(922)
601201 - Management and Supervisory	1,234,996	1,204,419	1,158,944	1,517,988	1,517,988	-
601300 - Support Staff Salaries	1,050,005	1,221,079	1,280,974	1,294,465	1,436,839	142,374
601301 - Overtime	2,805	5,439	167			
601303 - Student Assistants	83,899	105,360	90,305	75,855	80,855	5,000
601385 - Lump Sum Overtime		2,521	9,399			
601395 - Staff Sal - LumpSum Vac			4,539			
601813 - Misc Stipends			13,805			
601815 - Stipend R04 (Annual)			2,227			
602001 - Work Study on Campus	4,045	6,459	14,158			
Salaries & Wages Total	8,784,852	9,572,798	10,111,663	10,497,953	10,885,109	387,156
603990 - Uniform Allowance	5,504	3,247	4,754	7,400	7,400	-
604001 - Communications-Tele Usage	24,951	849	372			
606001 - Travel In State	59,406	53,816	67,073	55,650	61,450	5,800
606002 - Travel Out of State	80,053	96,985	109,215	69,000	73,500	4,500
606933 - Travel Int'l Experience	370,117	410,143	388,291	411,000	411,000	-
608001 - Books	30,757	8,030	13,980	30,000	30,000	-
608002 - Book Binding	3,331	1,342	70	3,440	3,440	-
608004 - Periodicals	1,732	1,945	2,991	25,720	25,720	-
608005 - Subscriptions	3,579	23,812	40,353	38,800	38,800	-
608901 - Lost Book Fees Collected	(945)	(575)	(1,980)			
613001 - Contracted Services	199,841	38,556	185,608	22,800	22,800	-
613911 - Contracted Instruction	181,310	129,800	7,000			
616002 - IT Hardware	11,333	432,503	75,365	12,255	29,755	17,500
616003 - IT Software	51,244	50,150	43,574	30,000	39,775	9,775
616005 - IT Costs - Other	1,393	1,212	1,473			
619001 - Other Equip < \$5,000	8,373	4,860	6,649	3,500	3,500	-
619002 - Instructional Equip < \$5,000	40,155	15,837	57,288		4,000	4,000
660001 - Postage	13,529	13,994	11,201	15,165	15,165	-
660002 - Printing	22,535	19,039	28,806	32,300	32,800	500
660003 - Supplies and Services	216,690	182,595	144,080	241,518	251,518	10,000
660009 - Professional Development	54,318	22,990	64,954	39,317	39,317	-
660010 - Insurance Expense	6,155	7,600	8,725	7,500	7,500	-
660017 - Advertising and Promotional Ex	9,120	16,159	23,667	8,000	8,500	500
660041 - Space Rental Expenditure	120	325	325			
660042 - Recruitment and Employee Reloc	11,824	18,356	18,794	50,000	35,000	(15,000)
660043 - Accreditation Expense	17,830	21,490	24,075	22,800	22,800	-
660090 - Other Expenses	83,555	(1,693)	3,431			
660903 - Hospitality Expense	9,512	14,724	16,288	5,600	5,800	200
660913 - Course Materials & Development	4,356	2,815	3,864	11,236	11,236	-
660931 - License Fees, svc & non-profes	11,150	5,526	6,784		2,000	2,000
660932 - Event Registration Fees	8,985	11,747	13,419	6,000	6,000	-
660951 - Equip Repairs & Maintenance	56,386	129,622	127,940			
660970 - Fuel CMA vessels & Vehicles	870	741	1,939			
660992 - Professional Memberships & Due	10,899	6,253	18,808	7,900	13,025	5,125
Operating Expense Total	1,609,967	1,744,795	1,519,179	1,156,901	1,201,801	44,900
Grand Total	10,394,819	11,317,593	11,630,842	11,654,854	12,086,910	432,056

ACADEMIC AFFAIRS

continued on next page

Account Description	ASSOCIATE PROVOST				LIBRARY DEAN			SCHOOL OF ENGINEERING DEAN		
	22000	31500	33000	33500	20000	20500	22150	12100	12101	12102
	Associate Provost	Financial Aid Administration	Admissions and Outreach	Registrar's Office	Library	Audio Visual	Academic Support Faculty Dev	School of Engineering Administrative	Engineering Technology	Mechanical Engineering
601100 - Academic Salaries	8,000				220,992		15,000	12,236	1,681,054	707,214
601101 - Department Chair									47,650	59,520
601201 - Management and Supervisory	256,056	106,080	111,876	103,008	120,000	92,700		170,004		
601300 - Support Staff Salaries	72,648	217,476	231,035	298,280	151,920			204,732	10,000	
601303 - Student Assistants		1,000	26,000	1,000	19,607			5,000	22,248	6,000
Salaries & Wages Total	336,704	324,556	368,911	402,288	512,519	92,700	15,000	391,972	1,760,952	772,734
603990 - Uniform Allowance									2,600	
606001 - Travel In State	3,000	1,500	25,000	2,000	3,500	1,300	11,000	1,500		
606002 - Travel Out of State		2,000	20,000	1,000	3,000		38,000	1,500		
606933 - Travel Int'l Experience										
608001 - Books					30,000					
608002 - Book Binding					3,440					
608004 - Periodicals					25,720					
608005 - Subscriptions					38,800					
613001 - Contracted Services			6,000		13,500					
616002 - IT Hardware			2,255	2,500	12,500			2,500	2,500	
616003 - IT Software		3,675	30,000	4,600						
619001 - Other Equip < \$5,000					3,500					
619002 - Instructional Equip < \$5,000										
660001 - Postage		150	12,000	1,600	915					
660002 - Printing			30,000	200	800					
660003 - Supplies and Services	4,000	1,500	17,300	5,500	6,400		12,500	76,805		
660009 - Professional Development	10,000		715	2,250	1,352		25,000			
660010 - Insurance Expense										
660017 - Advertising and Promotional Ex			6,000		2,000					
660042 - Recruitment and Employee Reloc				5,000	5,000			5,000	5,000	
660043 - Accreditation Expense	22,800									
660903 - Hospitality Expense							2,000			
660913 - Course Materials & Development										
660931 - License Fees, svc & non-profes										
660932 - Event Registration Fees			6,000							
660992 - Professional Memberships & Due		1,000		900				1,000	225	400
Operating Expense Total	39,800	9,825	155,270	25,550	150,427	1,300	88,500	88,305	10,325	400
Grand Total	376,504	334,381	524,181	427,838	662,946	94,000	103,500	480,277	1,771,277	773,134

ACADEMIC AFFAIRS

Account Description	SCHOOL OF L&S DEAN					SCHOOL OF MTLM DEAN				VP ACADEMIC AFFAIRS		Grand Total
	12200	12201	12202	12203	14000	12300	12301	12302	12303	13500	40500	
	School of L&S Administrative	Culture & Communication	Global Studies & Mar Affairs	Math and Sciences	Int'l Programs	School of MTLM Administrative	Int'l Business & Logistics	Marine Transportation	Naval Science	Academic Senate	Provost/VP Academic Affairs	
601100 - Academic Salaries	10,563	755,424	433,003	1,147,402	77,162	34,525	717,506	1,635,045				7,455,127
601101 - Department Chair		54,154	56,698	55,819			59,342	61,118				394,301
601201 - Management and Supervisory	170,004					170,004					218,256	1,517,988
601300 - Support Staff Salaries	71,352				5,000	46,392					128,004	1,436,839
601303 - Student Assistants												80,855
Salaries & Wages Total	251,919	809,578	489,701	1,203,221	82,162	250,921	776,849	1,696,164			346,260	10,885,109
603990 - Uniform Allowance								4,800				7,400
606001 - Travel In State	1,500					1,500			150	1,500	8,000	61,450
606002 - Travel Out of State	1,500					1,500					5,000	73,500
606933 - Travel Int'l Experience				411,000								411,000
608001 - Books												30,000
608002 - Book Binding												3,440
608004 - Periodicals												25,720
608005 - Subscriptions												38,800
613001 - Contracted Services									100		3,200	22,800
616002 - IT Hardware				2,500		2,500	2,500					29,755
616003 - IT Software							1,500					39,775
619001 - Other Equip < \$5,000												3,500
619002 - Instructional Equip < \$5,000							4,000					4,000
660001 - Postage									300		200	15,165
660002 - Printing						500			300		1,000	32,800
660003 - Supplies and Services	40,000				1,000	65,000			2,000		19,513	251,518
660009 - Professional Development												39,317
660010 - Insurance Expense					7,500							7,500
660017 - Advertising and Promotional Ex			500									8,500
660042 - Recruitment and Employee Rel	-			5,000		-	5,000	5,000				35,000
660043 - Accreditation Expense												22,800
660903 - Hospitality Expense									500		3,300	5,800
660913 - Course Materials & Development								11,236				11,236
660931 - License Fees, svc & non-profes								2,000				2,000
660932 - Event Registration Fees												6,000
660992 - Professional Memberships & Due								1,000			8,500	13,025
Operating Expense Total	43,000	500	7,500	419,500	68,500	11,500	28,036	3,350	1,500	48,713	1,201,801	
Grand Total	294,919	809,578	490,201	1,210,721	501,662	319,421	788,349	1,724,200	3,350	1,500	394,973	12,086,910

Academic Affairs – Areas of Budget Change

Initiative/ Program	Description	Justification	Salaries	Op Exp	Total
FAC	Salary corrections & new TT hires	Required/ Strategic Plan	158,000		
FAC	Sabbatical leave coverage (4 sabbaticals)	Required	49,000		
FAC	Summer session faculty salary	GI2025	35,000		
STU	Student assistants to operate Maker Space	Strategic Plan	5,000		
MPP/UA	Dean fundraising travel	Strategic Plan		10,300	
STAFF	Machine Shop/Maker Space Technician	Health/Safety	75,000		
STAFF	University Advisor/Tutoring Coordinator	GI2025	60,000		
FAC/MPP	Recruitment & relocation costs (fewer new hires)	Required		-15,000	
FAC/STU	Faculty and student awards	Required		10,000	
OE	Academic Works & Acalog (catalog) software; barcode scanners	Required		12,700	
OE	IT hardware – computers for labs & new faculty	Required		20,000	
	Net Requested Funding		382,000	38,000	420,000

Student Affairs

The **Division of Student Affairs** enhances the experiences of students both in and outside of the classroom by promoting personal wellness, intellectual development, and emotional growth. From Orientation through Commencement, the Division facilitates leadership and offers high-quality programs and services that foster an inclusive and diverse community.

Student Affairs

Departments and Employee Numbers

	<u>Employees</u>	<u>Student Assistants</u>
• Associated Students	1	
• Athletics	17 (11 FT 6 PT)	80
• Career Services	5	4
• Dean of Students/Student Engagement/Academic Success	5	20
• Discipline & Conduct	1	
• Office of the Vice President	2	
• Residential Life	4	11 + 28 RHOs
• Student Health Center	9	
• Title IX/Student Equity	1	

Student Affairs

Initiatives for 2019-2020

- Basic needs: Food security, housing, clothing, safety, a sense of community
- Health and wellness: Medical, mental health, nutrition, sexual health, physical fitness, alcohol, tobacco and other drug safety awareness
- Societal: Governance, conduct and self-discipline, student life, leadership, team sports, recreation, community engagement, diversity, inclusion, social justice, and development of the whole person
- Spiritual: Chaplain's Corner
- Educational: Orientation, academic support, retention services
- Career: Career, Commercial Cruise and Co-op experiential learning

Student Affairs

Challenges/Opportunities

- Student success
- Enhancing the overall residential experience for cadets
- Enhance campus and community programming
- Increase competitive and academic success in Athletics
- Campus-wide collaboration
- Supporting positive mental and physical health of all cadets
- The growing number of cadets served by DSO
- Continue to build an effective Student Affairs team
- Develop assessment of Student Affairs programs and services
- Collaborate with Deans and other Academic units
- Integrate cadet development experiences (ASCMA, RHOs, Corp Officers, plus athletics, clubs, peer health, tutors and other student leaders)

STUDENT AFFAIRS

Account Description	FY15-16 Actuals	FY16-17 Actuals	FY17-18 Actuals	FY18-19 Budget	FY19-20 Proposed Annual Budget	Variance
601100 - Academic Salaries	288,382	441,720	499,151	375,375	414,729	39,354
601190 - Acad Sal - LumpSum Vac			1,083			-
601201 - Management and Supervisory	889,178	1,055,983	1,119,837	1,308,108	1,216,944	(91,164)
601290 - MPP Sal - LumpSum Vac			21,731			-
601300 - Support Staff Salaries	1,170,513	1,332,973	1,339,443	1,307,726	1,332,250	24,524
601301 - Overtime	1,093	4,753	3,847			-
601303 - Student Assistants	236,792	257,592	225,998	235,000	235,500	500
601385 - Lump Sum Overtime		776	50,181			-
601395 - Staff Sal - LumpSum Vac			10,024			-
601813 - Misc Stipends			12,989			-
601815 - Stipend R04 (Annual)			3,114			-
601817 - Stipend CSUEU & R01			1,610			-
602001 - Work Study on Campus	6,667	24,174	10,472			-
Salaries & Wages Total	2,592,624	3,117,971	3,299,538	3,226,209	3,199,423	(26,786)
603990 - Uniform Allowance	13,023	633	1,445			-
604001 - Communications-Tele Usage	34,680		600			-
605006 - Hazardous Waste	(241)	4,940	4,327	7,000	7,000	-
606001 - Travel In State	155,801	199,334	176,162	203,700	205,500	1,800
606002 - Travel Out of State	103,640	79,887	139,317	110,000	110,000	-
606932 - Travel, Cruise	14,718	14,365	2,946	5,000	8,000	3,000
609001 - State EOP-Campus Match to SEI	37,000	64,250	68,200	106,453	106,453	-
613001 - Contracted Services	94,394	43,335	17,846	65,002	65,002	-
616002 - IT Hardware	9,585	12,889	35,763	4,600	6,100	1,500
616003 - IT Software	12,506	63,652	77,677	36,000	59,500	23,500
616005 - IT Costs - Other	2,040	464	795			-
619001 - Other Equip < \$5,000	23,299	1,223	92	2,500	12,500	10,000
619002 - Instructional Equip < \$5,000	345	1,756	2,526	12,000	12,000	-
619901 - Other Equipment >\$5k	2,416	10,704		5,000	5,000	-
619902 - Instructional Equipment > \$5k	45,274	27,578	17,915	23,000	23,000	-
660001 - Postage	3,969	2,766	2,282	2,050	2,050	-
660002 - Printing	23,561	13,888	24,946	1,025	1,025	-
660003 - Supplies and Services	426,767	557,247	524,693	475,057	476,057	1,000
660009 - Professional Development	28,124	26,927	24,255	11,100	11,100	-
660010 - Insurance Expense	23,999	13,820	4,066	13,500	13,500	-
660017 - Advertising and Promotional Ex	11,923	2,128	3,423	7,850	7,850	-
660041 - Space Rental Expenditure	9,110	13,242	6,562	11,000	11,000	-
660042 - Recruitment and Employee Relc	1,871	3,359	7,731	250	250	-
660090 - Other Expenses	3,169	921	2,717	71,751	71,751	-
660903 - Hospitality Expense	109,622	38,253	56,817	35,050	35,050	-
660931 - License Fees, svc & non-profes	312	3,906	2,373	2,700	2,700	-
660932 - Event Registration Fees	21,378	19,380	22,339	12,960	12,960	-
660933 - Student Activities	13,623	78,068	5,405	73,000	73,000	-
660951 - Equip Repairs & Maintenance	38,069	14,068	15,153	10,000	10,000	-
660970 - Fuel CMA vessels & Vehicles	5,899	2,938	3,539	2,000	2,000	-
660992 - Professional Memberships & Dt	30,311	41,835	44,429	38,885	40,385	1,500
Operating Expense Total	1,300,186	1,357,753	1,296,341	1,348,433	1,390,733	42,300
Grand Total	3,892,810	4,475,725	4,595,879	4,574,642	4,590,156	15,514

STUDENT AFFAIRS

continued on next page

Account Description	ATHLETICS		DEAN OF STUDENTS						
	32500	36000	13000	13100	13200	20600	30500	30550	32000
	Athletics	Student Recreation Program	Student Engagement	Educational Opportunity Pg	Cadet Community Connection	CSU Community Programs	Career Services	Discipline & Conduct	Dean of Students
601100 - Academic Salaries	239,097								
601201 - Management and Supervisory	291,360	64,908	95,004				84,876	81,084	130,692
601300 - Support Staff Salaries	192,125	48,388	139,797	126,744			220,176		121,992
601303 - Student Assistants	70,000	75,000	74,000				10,000		5,000
Salaries & Wages Total	792,582	188,296	308,801	126,744			315,052	81,084	257,684
605006 - Hazardous Waste									
606001 - Travel In State	175,000		1,000	5,000		1,000	7,500		2,000
606002 - Travel Out of State	75,000		3,000				15,000		5,000
606932 - Travel, Cruise									
609001 - State EOP-Campus Match to SEOG				106,453					
613001 - Contracted Services	5,575	10,000	2,500	7,543		500	3,000		
616002 - IT Hardware	1,500		1,100				2,000		
616003 - IT Software	1,000		2,000				3,000		-
619001 - Other Equip < \$5,000	1,500								
619002 - Instructional Equip < \$5,000	2,000	10,000							
619901 - Other Equipment >\$5k									
619902 - Instructional Equipment > \$5k	23,000								
660001 - Postage	200		100				1,000		
660002 - Printing	25		300				100		
660003 - Supplies and Services	141,800	33,957	20,000	15,000	10,000	500	30,000		3,000
660009 - Professional Development	700		1,500	1,200			500		1,000
660010 - Insurance Expense	13,500								
660017 - Advertising and Promotional Ex	1,100								5,000
660041 - Space Rental Expenditure	11,000								
660042 - Recruitment and Employee Reloc									
660090 - Other Expenses				71,501		250			
660903 - Hospitality Expense	5,000		2,100	2,000		250	2,000		450
660931 - License Fees, svc & non-profes									
660932 - Event Registration Fees	11,500		500						
660933 - Student Activities			1,500						
660951 - Equip Repairs & Maintenance	5,000	5,000							
660970 - Fuel CMA vessels & Vehicles	2,000								
660992 - Professional Memberships & Due	34,375						700		500
Operating Expense Total	510,775	58,957	35,600	208,697	10,000	2,500	64,800		16,950
Grand Total	1,303,357	247,253	344,401	335,441	10,000	2,500	379,852	81,084	274,634

STUDENT AFFAIRS

Account Description	HEALTH CENTER		VP OF STUDENT AFFAIRS OFFICE					Grand Total
	31000	31100	34000	34500	34700	34800	34900	
	Health Center	Disability Services	VP Student Affairs	Orientation	Commencement	Women in Maritime Leadership	Student Equity & Programs	
601100 - Academic Salaries	175,632							414,729
601201 - Management and Supervisory	188,952		180,000				100,068	1,216,944
601300 - Support Staff Salaries	402,495	80,533						1,332,250
601303 - Student Assistants	1,500							235,500
Salaries & Wages Total	768,579	80,533	180,000				100,068	3,199,423
605006 - Hazardous Waste	7,000							7,000
606001 - Travel In State	5,000	1,000	8,000					205,500
606002 - Travel Out of State	5,000		7,000					110,000
606932 - Travel, Cruise	5,000		3,000					8,000
609001 - State EOP-Campus Match to SEOG								106,453
613001 - Contracted Services	10,884		2,000	15,000	8,000			65,002
616002 - IT Hardware		1,500						6,100
616003 - IT Software	25,000	16,200	12,300					59,500
619001 - Other Equip < \$5,000	11,000							12,500
619002 - Instructional Equip < \$5,000								12,000
619901 - Other Equipment >\$5k	5,000							5,000
619902 - Instructional Equipment > \$5k								23,000
660001 - Postage	750							2,050
660002 - Printing	600							1,025
660003 - Supplies and Services	104,800		22,000	30,000	60,000		5,000	476,057
660009 - Professional Development	3,200		3,000					11,100
660010 - Insurance Expense								13,500
660017 - Advertising and Promotional Ex	1,750							7,850
660041 - Space Rental Expenditure								11,000
660042 - Recruitment and Employee Reloc	250							250
660090 - Other Expenses								71,751
660903 - Hospitality Expense			3,250	5,000	5,000	10,000		35,050
660931 - License Fees, svc & non-profes	2,700							2,700
660932 - Event Registration Fees	960							12,960
660933 - Student Activities	1,500			70,000				73,000
660951 - Equip Repairs & Maintenance								10,000
660970 - Fuel CMA vessels & Vehicles								2,000
660992 - Professional Memberships & Due	3,250	1,500	60					40,385
Operating Expense Total	193,644	20,200	60,610	120,000	73,000	10,000	5,000	1,390,733
Grand Total	962,223	100,733	240,610	120,000	73,000	10,000	105,068	4,590,156

University Advancement

University Advancement is responsible for securing support for Cal Maritime in terms of money, talent, service, and advocacy by delivering an integrated program of communications, marketing and engagement. Our objective is to build meaningful and long-term relationships with alumni, industry, elected officials, and other stakeholders that will ensure increased support for Cal Maritime.

Number of staff: 14

Departments:

Alumni & Development (10)

Marketing & Communications (4)

Government Relations (<1)

University Advancement

Strategic Priorities for 2019-20

Major Priority	Program/ Initiative	Strategic Goal/ Objective
Engage parents in Cal Maritime Philanthropy activities	To increase dollars raised annually over the next 5 years	Establish a comprehensive annual giving program
Identify and solicit prospects that work for matching gift companies	To increase dollars raised annually over the next 5 years	Establish a comprehensive annual giving program
Develop Communications Plan to support the Campaign	Increase awareness of professional development and specialized training opportunities among industry partners, public agencies, and alumni.	Develop a measurable marketing and communications plan that supports the growth of Cal Maritime's enrollment, fundraising, reputation, and academic programming
Provide campaign training for campus leaders and campaign volunteers	To have a capital campaign execution plan, including timeline and fundraising goals, within the first 5 years of the strategic planning process	Begin Cal Maritime's first capital campaign
Add 100 additional major gift Prospects	To have a capital campaign execution plan, including timeline and fundraising goals, within the first 5 years of the strategic planning process	Begin Cal Maritime's first capital campaign
Solicit Lead Campaign Gifts	To have a capital campaign execution plan, including timeline and fundraising goals, within the first 5 years of the strategic planning process	Begin Cal Maritime's first capital campaign

University Advancement

Initiatives for 2019-20:

- Add 4 CMAF Board members with emphasis on diversity
- Host 5 regional dinners with campaign stakeholders
- Add or revitalize 2 regional alumni chapters
- Expand social media presence and video story development
- Refresh donor, student, faculty stories and photos
- Further increase alumni, faculty/staff, and parent giving participation rates
- Begin “Leadership” phase of comprehensive capital campaign
- Launch Parent Fund
- Transition to new “Cal Maritime” web and email domains

Challenges/Opportunities:

- Enhance Alumni Association engagement & volunteer leadership
- Expand “Cal Maritime” brand
- Drive more traffic to Cal Maritime Web page and social media sites
- Full transparency of CMAF income, expenditures, and grant funding process
- Recruit comprehensive fundraising campaign volunteers
- CMAF board leadership transition

UNIVERSITY ADVANCEMENT

Account Description	FY15-16 Actuals	FY16-17 Actuals	FY17-18 Actuals	FY18-19 Budget	FY19-20 Proposed Annual Budget	Variance
601201 - Management and Supervisory	561,898	597,504	562,618	822,788	817,788	(5,000)
601290 - MPP Sal - LumpSum Vac			5,347			
601300 - Support Staff Salaries	266,636	282,796	340,246	347,300	357,304	10,004
601301 - Overtime	44	239		500	500	-
601303 - Student Assistants	1,171	2,374	2,127	6,000	9,000	3,000
601385 - Lump Sum Overtime			26,679			
601813 - Misc Stipends			4,012			
602001 - Work Study on Campus	1,132	759	3,167			
Salaries & Wages Total	830,881	883,671	944,195	1,176,588	1,184,592	8,004
604001 - Communications-Tele Usage	4,719					
606001 - Travel In State	1,725	3,835	7,080	6,500	8,500	2,000
606002 - Travel Out of State	4,357	3,177	7,987	4,500	6,000	1,500
613001 - Contracted Services	21,814	63	21			
613921 - Event Registration Fees	130					
613941 - License Fees, svc & non-profes	684					
616002 - IT Hardware	7,803		14,320	3,000	16,500	13,500
616003 - IT Software	3,244	6,137	22,831	9,000	8,500	(500)
616005 - IT Costs - Other	4,519					
619001 - Other Equip < \$5,000		1,409	6,266	11,500	7,500	(4,000)
660001 - Postage	3,278	7,240	10,796	11,000	14,750	3,750
660002 - Printing	45,544	18,396	48,126	38,500	46,000	7,500
660003 - Supplies and Services	6,702	11,894	16,243	15,000	17,000	2,000
660009 - Professional Development	5,380	12,470	12,322	3,250	7,000	3,750
660017 - Advertising and Promotional Ex	22,568	29,381	21,226	37,500	42,500	5,000
660042 - Recruitment and Employee Reloc	5,000	(815)	555			
660903 - Hospitality Expense	813	2,225	1,336	3,100	3,100	-
660931 - License Fees, svc & non-profes		125	17			
660932 - Event Registration Fees		500	5,150	550	1,000	450
660951 - Equip Repairs & Maintenance			312			
660970 - Fuel CMA vessels & Vehicles		152	211	250	300	50
660992 - Professional Memberships & Due	1,000	2,535	1,814	3,000	3,000	-
Operating Expense Total	139,278	98,725	176,612	146,650	181,650	35,000
Grand Total	970,159	982,396	1,120,808	1,323,238	1,366,242	43,004

UNIVERSITY ADVANCEMENT

Account Description	Public Relations	University Advancement	Grand Total
	40250	47000	
601201 - Management and Supervisory	115,068	702,720	817,788
601300 - Support Staff Salaries	187,212	170,092	357,304
601301 - Overtime		500	500
601303 - Student Assistants	3,000	6,000	9,000
Salaries & Wages Total	305,280	879,312	1,184,592
606001 - Travel In State	5,000	3,500	8,500
606002 - Travel Out of State	3,000	3,000	6,000
616002 - IT Hardware	15,000	1,500	16,500
616003 - IT Software	8,000	500	8,500
619001 - Other Equip < \$5,000	7,500		7,500
660001 - Postage	14,000	750	14,750
660002 - Printing	45,000	1,000	46,000
660003 - Supplies and Services	12,000	5,000	17,000
660009 - Professional Development	3,000	4,000	7,000
660017 - Advertising and Promotional Ex	42,500		42,500
660903 - Hospitality Expense	100	3,000	3,100
660932 - Event Registration Fees		1,000	1,000
660970 - Fuel CMA vessels & Vehicles		300	300
660992 - Professional Memberships & Di	1,000	2,000	3,000
Operating Expense Total	156,100	25,550	181,650
Grand Total	461,380	904,862	1,366,242

Marine Programs

Marine Programs consists of TSGB, Waterfront, Simulations and STCW/USCG Licensing.

Training Ship: includes vessel maintenance (in partnership with MARAD), cruise planning and execution, supporting Ship Ops & Plant Ops classes, housing 130+ students, GBF support, ISM, maintain all vessel certs and docs, comply with ABS and USCG regulations and assist in all official inspections, maintain vessel inventory with NSE.

Number of staff: 9 (expands to 50+ on cruise)

Waterfront: includes the boathouse, all small vessel assets, pier, marina, and boat basin. Provide well maintained vessels for training. Maintenance and upgrades mostly done in-house.

Number of staff: 4

Marine Programs

Simulations: includes all simulations equipment in Sim Center, Power Lab, Steam Simulator, and on TSGB. Simulations supports both undergraduate education and professional training through SPEL as well as research and development.

Number of staff: 3 (one actually attached to IT officially)

STCW/USCG Licensing: responsible for ensuring undergraduate licensed programs (MT, MET, ME-Lic) comply with STCW code and USCG domestic licensure regulations. Track student seatime accumulation, facilitate annual license exam testing, represent Cal Maritime at Maritime Academy Council each December in Boston.

Number of staff: 2

Marine Programs

Initiatives for 2019-20:

- Replace TSGB open lifeboats with covered
- Continue SkySails installation
- Replace GMDSS simulator with new equipment
- Complete installation of new equipment in BR2
- Dredging of boat basin
- Extend floating docks
- Establish electronic database for STCW recordkeeping

Challenges/Opportunities:

- MARAD enforced ship-sharing of TSGB with TAMMA
- Aging T-Boats and tugboat
- Boathouse in need of structural repairs
- Hiring engineering adjuncts for cruise
- Loss of long time Simulations Manager due to injury/retirement
- Steam simulator electronics at end of useful life

MARINE PROGRAMS

Account Description	FY15-16 Actuals	FY16-17 Actuals	FY17-18 Actuals	FY18-19 Budget	FY19-20 Proposed Annual Budget	Variance
601100 - Academic Salaries	87,446	83,795	61,322	168,055	149,102	(18,953)
601190 - Acad Sal - LumpSum Vac			16,650			
601201 - Management and Supervisory	797,591	917,769	898,235	960,336	988,591	28,255
601290 - MPP Sal - LumpSum Vac		8,378				
601300 - Support Staff Salaries	327,149	331,576	371,385	482,848	496,168	13,320
601301 - Overtime	8,837	13,722	11,322	10,000	10,000	
601303 - Student Assistants	153,672	66,250	52,777	100,000	100,000	
601385 - Lump Sum Overtime		598	11,665			
601395 - Staff Sal - LumpSum Vac			13,414			
601813 - Misc Stipends			3,900			
601818 - IDL Sick Leave Supp - Staff			4,063			
602001 - Work Study on Campus		5,707	6,354			
Salaries & Wages Total	1,374,696	1,427,796	1,451,088	1,721,239	1,743,861	22,622
603990 - Uniform Allowance	2,471	878	1,361	3,500	3,500	
604090 - Other Communications	138,192	70,086	107,766	60,000	60,000	
606001 - Travel In State	6,560	5,318	3,915	2,500	1,500	(1,000)
606002 - Travel Out of State	9,209	5,456	15,093	16,800	16,800	
606932 - Travel, Cruise	58,908	52,677	71,475	10,000	10,000	
613001 - Contracted Services	17,197	108,906	333	85,426	85,426	
616002 - IT Hardware	53,036	10,567	4,540	123,000	380,000	257,000
616003 - IT Software	4,102			5,000	5,000	
619001 - Other Equip < \$5,000	2,504	12,576	17,179	5,000	5,000	
619901 - Other Equipment >\$5k	1,146			17,000	17,000	
619902 - Instructional Equipment > \$5k	140,812			8,500	8,500	
660001 - Postage	2,455	1,197	1,421	2,600	2,600	
660002 - Printing	2,023	1,599	1,062	2,000	2,000	
660003 - Supplies and Services	249,957	330,749	268,106	356,500	372,500	16,000
660009 - Professional Development	4,558	7,092	3,813	5,500	5,500	
660010 - Insurance Expense	35,252	33,336	38,865	42,000	42,000	
660017 - Advertising and Promotional Ex	57	1,230	1,949			
660903 - Hospitality Expense	267		2,653			
660931 - License Fees, svc & non-profes	733	695	251	2,300	2,300	
660932 - Event Registration Fees			96	1,000	1,000	
660951 - Equip Repairs & Maintenance	77,299	19,973	109,100	310,500	320,000	9,500
660953 - Galley	674,312	642,615	766,962	450,000	450,000	
660970 - Fuel CMA vessels & Vehicles		2,090	3,746	-	20,000	20,000
660971 - Ship Fuel Oil		300,389	522,281	580,000	500,000	(80,000)
660972 - Ship Lube Oil	15,485	42,889	30,475	35,000	35,000	
660974 - Cruise Port Charges	241,331	138,219	76,578	200,574	200,574	
660992 - Professional Memberships & Due	1,198	1,165	1,272	1,500	1,500	
Operating Expense Total	1,739,064	1,789,701	2,050,293	2,326,200	2,547,700	221,500
Grand Total	3,113,760	3,217,496	3,501,380	4,047,439	4,291,561	244,122

MARINE PROGRAMS

Account Description	Simulators	STCW	Training Ship Golden Bear	Waterfront	Grand Total
	12500	40550	11600	11650	
601100 - Academic Salaries	90,000	21,504	37,598		149,102
601201 - Management and Supervisory			898,855	89,736	988,591
601300 - Support Staff Salaries	40,000	66,480	200,916	188,772	496,168
601301 - Overtime			10,000		10,000
601303 - Student Assistants			50,000	50,000	100,000
Salaries & Wages Total	130,000	87,984	1,197,369	328,508	1,743,861
603990 - Uniform Allowance			2,500	1,000	3,500
604090 - Other Communications			60,000		60,000
606001 - Travel In State	-		1,500		1,500
606002 - Travel Out of State	5,000	7,000	4,800		16,800
606932 - Travel, Cruise			10,000		10,000
613001 - Contracted Services			24,000	61,426	85,426
616002 - IT Hardware	350,000		30,000		380,000
616003 - IT Software			5,000		5,000
619001 - Other Equip < \$5,000			5,000		5,000
619901 - Other Equipment >\$5k			17,000		17,000
619902 - Instructional Equipment > \$5k			8,500		8,500
660001 - Postage		200	2,400		2,600
660002 - Printing			2,000		2,000
660003 - Supplies and Services	-	2,500	210,000	160,000	372,500
660009 - Professional Development	500		5,000		5,500
660010 - Insurance Expense				42,000	42,000
660931 - License Fees, svc & non-profes			2,300		2,300
660932 - Event Registration Fees	1,000				1,000
660951 - Equip Repairs & Maintenance	240,000		50,000	30,000	320,000
660953 - Galley			450,000		450,000
660970 - Fuel CMA vessels & Vehicles				20,000	20,000
660971 - Ship Fuel Oil			500,000		500,000
660972 - Ship Lube Oil			35,000		35,000
660974 - Cruise Port Charges			200,574		200,574
660992 - Professional Memberships & Due			1,500		1,500
Operating Expense Total	596,500	9,700	1,627,074	314,426	2,547,700
Grand Total	726,500	97,684	2,824,443	642,934	4,291,561

University Wide

University Wide use for planning and management of campus wide expenditures such as: Benefits, Financial Aid, Utilities, Insurance and Campus Initiatives.

UNIVERSITY WIDE

Account Description	FY15-16 Actuals	FY16-17 Actuals	FY17-18 Actuals	FY18-19 Budget	FY19-20 Proposed Annual Budget	Variance
601201 - Management and Supervisory	66,955					
601301 - Overtime	25,557					
601303 - Student Assistants				2,682	2,682	-
601800 - Unallocated Personnel Costs				18,112	18,112	-
602001 - Work Study on Campus		(26,548)	(22,105)	32,238	32,238	-
Salaries & Wages Total	92,512	(26,548)	(22,105)	53,032	53,032	-
604001 - Communications-Tele Usage	(71,436)	32,427		49,555	49,555	-
604902 - Mobile telecommunications	67,937	35,271				
605001 - Electricity	805,135	871,470	908,430	945,470	945,470	-
605002 - Natural Gas	176,403	256,978	198,395	207,350	207,350	-
605004 - Water	71,087	111,388	216,813	208,300	208,300	-
605005 - Sewage	1,004	58,187	(4,444)	48,810	48,810	-
605006 - Hazardous Waste	26,142	47,447	51,374	22,520	22,520	-
605090 - Other Utilities	655	655	8,934	630	630	-
605990 - Trash Services	136,025	134,290	166,545	137,210	137,210	-
607031 - Capital - Construct Contract	(8,024)	158,544				
609001 - State EOP-Campus Match to SEOG	18,864	21,194	22,488	22,310	22,310	-
609002 - State University Grant Expense	1,733,320	1,518,872	1,387,370	1,944,000	1,944,000	-
609008 - Scholarships - Institutional				17,500	17,500	-
613001 - Contracted Services	303,786	29,234	188,206	7,873	7,873	-
613911 - Contracted Instruction		(35,650)		135,000	135,000	-
616002 - IT Hardware	24,690	1,382		40,000	40,000	-
616003 - IT Software	26,257	1,440	4,298			
616005 - IT Costs - Other	5,028	4,773				
619001 - Other Equip < \$5,000	17,968	38,068	56,305	151,306	151,306	-
619901 - Other Equipment >\$5k	49,028		9,607			
619902 - Instructional Equipment > \$5k			13,727			
660001 - Postage	1,083	204	52	416	416	-
660003 - Supplies and Services	155,380	277,577	34,319	26,786	26,786	-
660006 - Interest on Bonds and Notes	11,077	4,824	8,765			
660008 - Interest Chgs - Other	11,018	13,891	6,496			
660009 - Professional Development	18,700	12,158				
660010 - Insurance Expense	551,212	546,829	556,382	1,352,878	1,352,878	-
660012 - Insurance Claim Deductible	3,329	2,707	39,270			
660040 - Bad Debt Expense	3,180	1,368	(11,289)			
660090 - Other Expenses	27,476	10,419	2,922			
660589 - Gain/Loss on Vessels			(70,000)			
660931 - License Fees, svc & non-profes	2,299	2,299	4,908			
660951 - Equipment Repairs & Maintenance	677,593	352,476	242,788	76,000	76,000	-
660988 - Benefit Pool	9,173,317	10,407,475	11,228,228	11,928,488	12,228,488	300,000
660989 - Emerg, Contngcy, Campus Init				1,105,500	1,105,500	-
670000 - Tr Out within the same CSU Fun	500,000					
670486 - Transfer Out to CSU 486 DefMtn			182,367			
670487 - Transfer Out to Op Cap Improve			46,277			
Operating Expense Total	14,519,533	14,918,198	15,499,531	18,427,902	18,727,902	300,000
Grand Total	14,612,045	14,891,650	15,477,426	18,480,934	18,780,934	300,000

UNIVERSITY WIDE

Account Description	Benefits & Initiatives	Telecom	Communications Mail Services	Utilities	Print / Copy	Risk Mgmt	Academy Wide	Grants and Scholarships	Grand Total
	41600	44500	47500	52000	53000	53050	54000	60000	
601303 - Student Assistants			2,682						2,682
601800 - Unallocated Personnel Costs	18,112								18,112
602001 - Work Study on Campus							32,238		32,238
Salaries & Wages Total	18,112		2,682				32,238		53,032
604001 - Communications-Tele Usage		49,555							49,555
605001 - Electricity				945,470					945,470
605002 - Natural Gas				207,350					207,350
605004 - Water				208,300					208,300
605005 - Sewage				48,810					48,810
605006 - Hazardous Waste				22,520					22,520
605090 - Other Utilities				630					630
605990 - Trash Services				137,210					137,210
609002 - State University Grant Expense								1,944,000	1,944,000
609005 - Other Student Scholarships/ Grants								22,310	22,310
609008 - Scholarships - Institutional								17,500	17,500
613001 - Contracted Services			3,163	4,710					7,873
613911 - Contracted Instruction							135,000		135,000
616002 - IT Hardware	40,000								40,000
619001 - Other Equip < \$5,000	151,306								151,306
660001 - Postage			416						416
660003 - Supplies and Services			12,786		14,000				26,786
660010 - Insurance Expense						637,878	715,000		1,352,878
660951 - Equipment Repairs & Maintenance					76,000				76,000
660988 - Benefit Pool	12,228,488								12,228,488
660989 - Emerg, Contngcy, Campus Init	1,105,500								1,105,500
Operating Expense Total	13,525,294	49,555	16,365	1,575,000	90,000	637,878	850,000	1,983,810	18,727,902
Grand Total	13,543,406	49,555	19,047	1,575,000	90,000	637,878	882,238	1,983,810	18,780,934

CABINET LEVEL SUMMARY

Account Type	FY15-16 Actuals	FY16-17 Actuals	FY17-18 Actuals	FY18-19 Budget	FY19-20 Proposed Annual Budget	Variance
ACADEMIC AFFAIRS						
Salaries & Wages	8,784,852	9,572,798	10,111,663	10,497,953	10,885,109	387,156
Operating Expense	1,609,967	1,744,795	1,519,179	1,156,901	1,201,801	44,900
Total AA	10,394,819	11,317,593	11,630,842	11,654,854	12,086,910	432,056
ADMINISTRATION & FINANCE						
Salaries & Wages	5,354,191	5,735,260	6,049,645	6,355,195	6,673,471	318,276
Operating Expense	1,997,034	1,916,522	2,287,869	1,476,568	1,649,593	173,025
Total A&F	7,351,226	7,651,782	8,337,513	7,831,763	8,323,064	491,301
OFFICE OF THE PRESIDENT						
Salaries & Wages	615,464	568,230	584,211	1,163,525	1,157,318	(6,207)
Operating Expense	193,205	196,329	203,930	321,750	327,150	5,400
Total OP	808,668	764,559	788,141	1,485,275	1,484,468	(807)
MARINE PROGRAMS						
Salaries & Wages	1,374,696	1,427,796	1,451,088	1,721,239	1,743,861	22,622
Operating Expense	1,739,064	1,789,701	2,050,293	2,326,200	2,547,700	221,500
Total MP	3,113,760	3,217,496	3,501,380	4,047,439	4,291,561	244,122
STUDENT AFFAIRS						
Salaries & Wages	2,592,624	3,117,971	3,299,538	3,226,209	3,199,423	(26,786)
Operating Expense	1,300,186	1,357,753	1,296,341	1,348,433	1,390,733	42,300
Total SA	3,892,810	4,475,725	4,595,879	4,574,642	4,590,156	15,514
UNIVERSITY ADVANCEMENT						
Salaries & Wages	830,881	883,671	944,195	1,176,588	1,184,592	8,004
Operating Expense	139,278	98,725	176,612	146,650	181,650	35,000
Total UA	970,159	982,396	1,120,808	1,323,238	1,366,242	43,004
UNIVERSITY WIDE						
Salaries & Wages	92,512	(26,548)	(22,105)	53,032	53,032	-
Operating Expense	14,519,533	14,918,198	15,499,531	18,427,902	18,727,902	300,000
Total UW	14,612,045	14,891,650	15,477,426	18,480,934	18,780,934	300,000
Total CMA	41,143,487	43,301,201	45,451,989	49,398,145	50,923,335	1,525,190
Salaries & Wages	19,645,220	21,279,177	22,418,235	24,193,741	24,896,806	703,065
Operating Expense	13,188,344	12,848,707	12,626,279	13,275,916	13,798,041	522,125
Benefits Pool	8,309,923	9,173,317	10,407,475	11,928,488	12,228,488	300,000
Total CMA	41,143,487	43,301,201	45,451,989	49,398,145	50,923,335	1,525,190

Questions?