

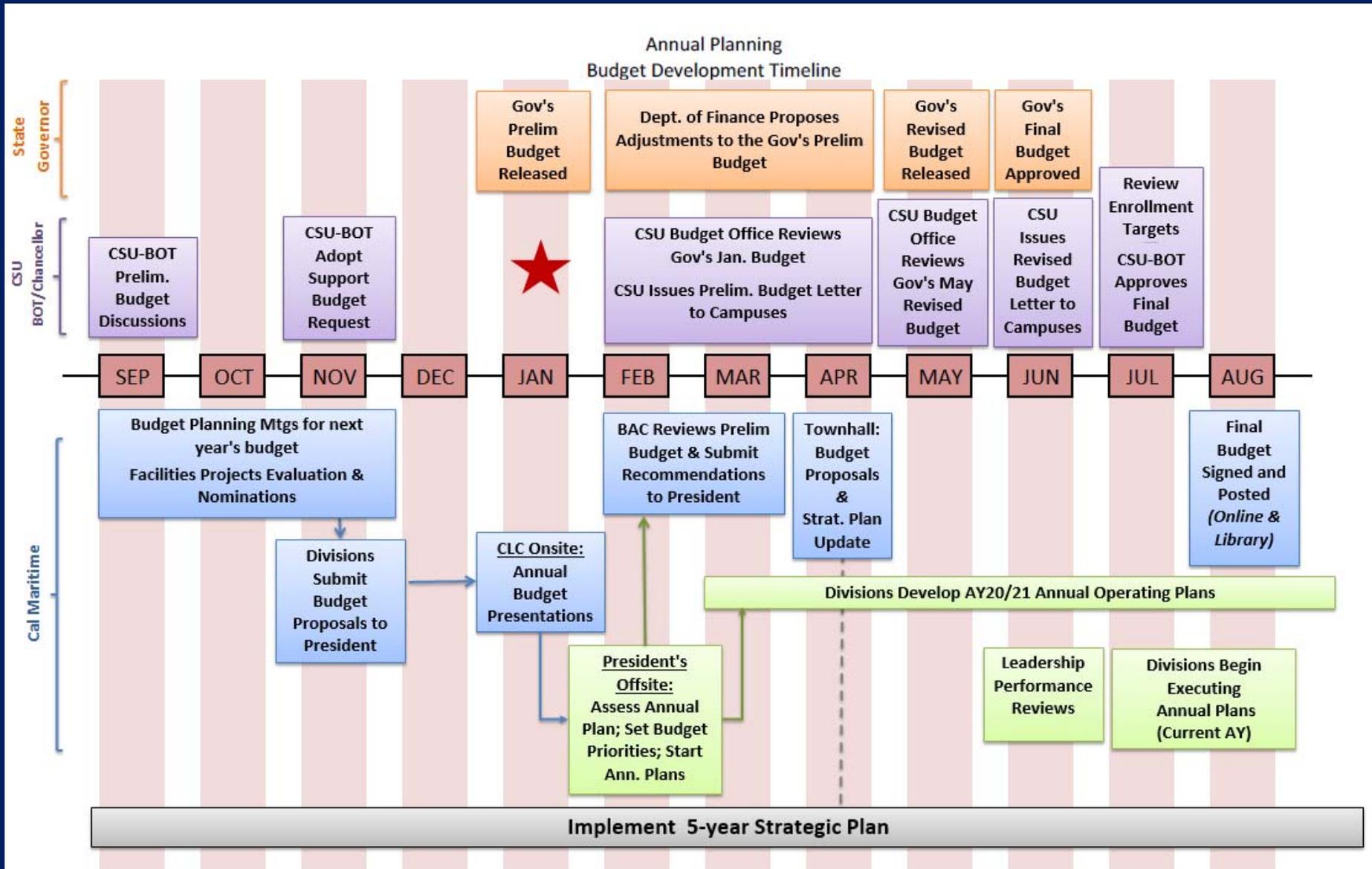


**California State University Maritime Academy  
BAC Budget Summary  
February 2020**

# 2020-21 Budget Division Presentations

February 2020

# Cal Maritime Budget Process



# Order of Events

- Budget Presentations
  - Office of the President
  - Administration & Finance
  - Academic Affairs
  - Student Affairs
  - University Advancement
  - Marine Programs
- Next Steps

# Office of the President

## Roles & Responsibilities

The **Office of the President** is responsible for upholding the vision, mission, and beliefs & values of the academy.

Specific areas of oversight include:

- **University Affairs & Campus Leadership**
  - Campus planning: strategic and operational plans with full integration of budget, facilities, and talent management
  - Policies & Procedures (campus-wide)
  - Shared governance and internal communications
  - Master calendar
- **Office of the Commandant**
  - Corps of Cadets
  - Leadership Development for Cadets
- **Energy & Sustainability**

# Office of the President

## Strategic Priorities for 2020-21

Major Priority	Program/ Initiative
Executive Leadership Onboarding	<ul style="list-style-type: none"><li>✓ New Provost &amp; Vice President Academic Affairs</li><li>✓ New Vice President Student Affairs</li><li>✓ New Athletic Director</li></ul>
Campus Culture & Climate	<ul style="list-style-type: none"><li>✓ Shared Governance</li><li>✓ Internal Communications</li><li>✓ Quality of Life for faculty, staff, and cadets</li></ul>
Academic Program Support	<ul style="list-style-type: none"><li>✓ Intermodal Classroom Project (4 new classrooms)</li><li>✓ Waterfront Master Plan Development</li><li>✓ First class of Oceanography Majors</li></ul>
Operational Excellence	<ul style="list-style-type: none"><li>✓ Shared Governance</li><li>✓ Internal Communications</li><li>✓ Quality of Service Life</li></ul>
Capital Planning	<ul style="list-style-type: none"><li>✓ Mayo Hall Renovation</li><li>✓ Academic "A" Concept Planning</li><li>✓ Campus Wayfinding Initiative</li></ul>
Energy & Sustainability	<ul style="list-style-type: none"><li>✓ Energy &amp; Sustainability Master Plan Development</li><li>✓ EV Charger project</li><li>✓ <u>Microgrid</u> &amp; Marine Hydrokinetic</li></ul>
Outreach & Engagement	<ul style="list-style-type: none"><li>✓ Comprehensive Campaign</li><li>✓ Community engagement Vallejo Collaborative; City of Vallejo partnerships</li></ul>

**OFFICE OF THE PRESIDENT**

Account Description	FY16-17 Actuals	FY17-18 Actuals	FY18-19 Actuals	FY19-20 Budget	FY20-21 Proposed Annual Budget Rev1	Variance
601030 - S & W President	277,900	274,596	282,840	291,324	291,324	-
601201 - Management and Supervisory	153,546	187,176	434,330	548,754	548,754	-
601300 - Support Staff Salaries	124,074	96,275	209,020	404,448	406,848	2,400
601301 - Overtime			292			
601303 - Student Assistants	9,251	8,625	43,602	25,550	25,550	-
601385 - Lump Sum Overtime			4,672			
601395 - Staff Sal - LumpSum Vac		2,890	10,081			
601813 - Misc Stipends		2,650				
601815 - Stipend R04 (Annual)			748			
601823 - Auto Allowance	2,000	12,000	12,000	12,000	12,000	-
602001 - Work Study on Campus	1,459		261			
<b>Salaries &amp; Wages Total</b>	<b>568,230</b>	<b>584,211</b>	<b>997,846</b>	<b>1,282,076</b>	<b>1,284,476</b>	<b>2,400</b>
603990 - Uniform Allowance				1,500	1,500	-
603990 - Uniform Allowance - NonPERS			1,155			
604001 - Communications-Tele Usage			241			
604902 - Mobile telecommunications		55				
606001 - Travel In State	15,032	19,667	23,027	33,325	33,325	-
606002 - Travel Out of State	11,492	12,252	25,557	19,000	19,000	-
606932 - Travel, Cruise			744	1,500	1,500	-
613001 - Contracted Services	17,773	1,148	100,533	87,200	88,200	1,000
613911 - Contracted Instruction				800	800	-
616002 - IT Hardware	2,329	2,001	4,114	5,250	5,250	-
616003 - IT Software	96			225	225	-
616005 - IT Costs - Other	128					
617001 - Services from other Funds/Agcy			130			
617903 - ENTP Services fr Other Fnds			25,028			
619001 - Other Equip < \$5,000	2,850			500	500	-
619901 - Other Equipment >\$5k			3,229			
660001 - Postage	798	476	680	1,100	1,100	-
660002 - Printing	6,713	1,551	3,986	14,000	14,000	-
660003 - Supplies and Services	65,036	83,407	79,556	115,600	117,550	1,950
660009 - Professional Development	8,460	26,757	16,469	5,200	200	(5,000)
660010 - Insurance Expense	60	180	180	350	350	-
660017 - Advertising and Promotional Ex	400	1,022	1,097	1,300	1,300	-
660041 - Space Rental Expenditure		6,609	24,839			
660042 - Recruitment and Employee Reloc		1,534	13,354			
660061 - R&M - Building Maintenance			1,050			
660090 - Other Expenses				857	-	(857)
660903 - Hospitality Expense	18,857	6,685	6,445	12,200	12,200	-
660931 - License Fees, svc & non-profes				500	500	-
660932 - Event Registration Fees	400	617				
660933 - Student Activities				5,500	5,500	-
660951 - Equip Repairs & Maintenance				550	300	(250)
660992 - Professional Memberships & Due	45,906	39,963	39,473	46,500	47,257	757
660998 - President's Mission Grants (Faculty)				25,000	25,000	-
<b>Operating Expense Total</b>	<b>196,329</b>	<b>203,930</b>	<b>370,888</b>	<b>377,957</b>	<b>375,557</b>	<b>(2,400)</b>
<b>Grand Total</b>	<b>764,559</b>	<b>788,141</b>	<b>1,368,734</b>	<b>1,660,033</b>	<b>1,660,033</b>	<b>-</b>

## OFFICE OF THE PRESIDENT

Account Description	11700	34600	40000	40375	48500	Grand Total
	Office of the Commandant	ELDP	Office of the President	Unity Council	Reception	
601030 - S & W President			291,324			291,324
601201 - Management and Supervisory	222,654		326,100			548,754
601300 - Support Staff Salaries	293,532		72,516		40,800	406,848
601303 - Student Assistants	20,000				5,550	25,550
601823 - Auto Allowance			12,000			12,000
<b>Salaries &amp; Wages Total</b>	<b>536,186</b>		<b>701,940</b>		<b>46,350</b>	<b>1,284,476</b>
603990 - Uniform Allowance	1,500					1,500
606001 - Travel In State	3,000		29,100	1,225		33,325
606002 - Travel Out of State	5,000		13,500	500		19,000
606932 - Travel, Cruise	1,500					1,500
613001 - Contracted Services	52,000	10,000	25,000	1,200		88,200
613911 - Contracted Instruction				800		800
616002 - IT Hardware	1,500		3,500	250		5,250
616003 - IT Software			225			225
619001 - Other Equip < \$5,000			500			500
660001 - Postage			850	250		1,100
660002 - Printing	2,000		9,000	3,000		14,000
660003 - Supplies and Services	31,000	7,500	75,000	4,050		117,550
660009 - Professional Development	-			200		200
660010 - Insurance Expense			350			350
660017 - Advertising and Promotional Ex			800	500		1,300
660090 - Other Expenses			-			-
660903 - Hospitality Expense			10,150	2,050		12,200
660931 - License Fees, svc & non-profes	500					500
660933 - Student Activities			5,000	500		5,500
660951 - Equip Repairs & Maintenance	300		-			300
660992 - Professional Memberships & Due			47,257			47,257
660998 - President's Mission Grants (Faculty)			25,000			25,000
<b>Operating Expense Total</b>	<b>98,300</b>	<b>17,500</b>	<b>245,232</b>	<b>14,525</b>		<b>375,557</b>
<b>Grand Total</b>	<b>634,486</b>	<b>17,500</b>	<b>947,172</b>	<b>14,525</b>	<b>46,350</b>	<b>1,660,033</b>

# Administration & Finance

**Administration and Finance** is responsible for managing the university's financial, budget, facilities, planning/oversight of design and construction, safety, human resource administration, and information technology resources. Support services are also provided through enterprise services which includes dining, housing, bookstore, and conference and events.

**Number of Employees:** ~86

**Departments:**

Financial Services	Facilities Management
Human Resources	Safety & Risk Management
University Police	Information Technology
Budget	Enterprise Services

# Administration & Finance

## Initiatives for 2020-21

- Campus Master Plan
- Execute construction and campus projects
- Continue Asset Management Program (Preventive Maintenance)
- Human Capital Management
- Cal Maritime Corporation
- Review and update policies and business procedures (+training)

# Administration & Finance

## Challenges/Opportunities

- Emergencies
- Emergency preparedness (trainings, generators)
- Maintaining campus buildings, grounds & landscape
- Deferred maintenance and infrastructure improvements
- Maintain appropriate staffing levels + learning curve of new staff
- Cross training and transfer of knowledge

**ADMINISTRATION & FINANCE**

Account Description	FY16-17 Actuals	FY17-18 Actuals	FY18-19 Actuals	FY19-20 Budget	FY20-21 Proposed Annual Budget Rev1	Variance
601201 - Management and Supervisory	1,715,590	1,798,964	1,538,331	1,919,064	1,921,992	2,928
601290 - MPP Sal - LumpSum Vac		84,145	11,730			
601300 - Support Staff Salaries	3,819,966	3,858,518	4,127,444	4,745,370	4,734,594	(10,776)
601301 - Overtime	132,776	102,912	158,347	35,000	35,000	-
601303 - Student Assistants	37,143	29,905	61,890	38,250	43,250	5,000
601305 - Uniform Allowance PERS			798			
601385 - Lump Sum Overtime	2,112	13,512	20,115			
601395 - Staff Sal - LumpSum Vac	747	27,004	53,036			
601800 - Unallocated Personnel Costs				14,484	-	(14,484)
601813 - Misc Stipends	2,645	56,949	16,837			
601816 - Stipends RO8	3,900	23,700	28,000	26,887	26,887	-
601817 - Stipend CSUEU & RO1	2,196	4,953	2,100			
601818 - IDL Sick Leave Supp - Staff		5,722	8,246			
601821 - Shift Differential	4,816	33,366	35,757	8,176	8,176	-
602001 - Work Study on Campus	13,369	9,996	4,246			
<b>Salaries &amp; Wages Total</b>	<b>5,735,260</b>	<b>6,049,645</b>	<b>6,066,878</b>	<b>6,787,231</b>	<b>6,769,899</b>	<b>(17,332)</b>
603990 - Uniform Allowance	7,487	8,900		7,140	7,140	-
603990 - Uniform Allowance - NonPERS			12,252			
604001 - Communications-Tele Usage	1	31,346	8,097			
604090 - Other Communications	972	1,055	893	1,775	1,775	-
604902 - Mobile telecommunications	824	26,051	5,642			
606001 - Travel In State	46,357	56,868	43,965	40,550	40,550	-
606002 - Travel Out of State	4,845	9,746	10,302	11,650	11,650	-
607031 - Capital - Construct Contract	7,797					
613001 - Contracted Services	395,886	262,291	121,434	584,127	604,459	20,332
613811 - AR Collection Costs	36	54	91	2,500	2,500	-
616001 - I/T Communications	3,635	7,283	11,765			
616002 - IT Hardware	158,966	114,120	57,452	110,717	110,717	-
616003 - IT Software	297,557	322,147	258,919	385,567	385,567	-
616004 - I/T Infrastructure		9,547	4,435			
616005 - IT Costs - Other	31,996	11,816	42,753	18,000	18,000	-
617101 - Service frm Btwn Campuses & CO		5,558	6,786			
617903 - ENTP Services fr Other Fnds			2,199			
619001 - Other Equip < \$5,000	(2,947)	171,738	9,002	16,400	16,400	-
619002 - Instructional Equip < \$5,000				5,000	5,000	-
619901 - Other Equipment >\$5k	14,965	112	10,181			
660001 - Postage	3,689	4,447	3,221	4,980	4,980	-
660002 - Printing	773	909	1,909	4,512	3,080	(1,432)
660003 - Supplies and Services	339,118	436,446	531,230	149,415	150,847	1,432
660009 - Professional Development	64,882	72,770	29,396	12,000	13,000	1,000
660010 - Insurance Expense	51,171	49,800	350			
660016 - Property Insurance Premium Exp			49,101			
660017 - Advertising and Promotional Ex	5,280	4,126	7,586			
660026 - CA Tech Agency -Teale Data Ct	2,725	4,090	2,749	4,000	4,000	-
660040 - Bad Debt Expense	5,517	36	79	4,000	4,000	-
660042 - Recruitment and Employee Relo	2,886	1,607	3,591	6,500	6,500	-
660061 - R&M - Building Maintenance		229,891	284,559	243,500	243,500	-
660062 - R&M - Custodial Services		26,991				
660064 - R&M - Landscape & Grounds		6,981	40,586	29,500	29,500	-
660090 - Other Expenses	1,646	(281)	13,767	500	500	
660903 - Hospitality Expense	4,618	4,430	2,881			
660931 - License Fees, svc & non-profes	1,826	1,321	3,386	2,620	2,620	-
660943 - Salaries & Benefits Reimb	(12,740)		(3,151)			
660951 - Equip Repairs & Maintenance	383,286	87,177	30,452	11,000	11,000	-
660970 - Fuel CMA vessels & Vehicles	21,511	22,068	29,076	21,200	21,200	-
660984 - Janitorial Supplies	64,289	55,864	72,170	47,556	47,556	-
660992 - Professional Memberships & Du	9,526	4,564	6,101	8,935	4,935	(4,000)
670000 - Tr Out within the same CSU Fun	(1,855)	236,000				
<b>Operating Expense Total</b>	<b>1,916,522</b>	<b>2,287,869</b>	<b>1,715,205</b>	<b>1,733,644</b>	<b>1,750,976</b>	<b>17,332</b>
<b>Grand Total</b>	<b>7,651,782</b>	<b>8,337,513</b>	<b>7,782,083</b>	<b>8,520,875</b>	<b>8,520,875</b>	<b>(0)</b>

**ADMINISTRATION & FINANCE**

Account Description	CAMPUS PLANNING	FACILITY MANAGEMENT					FINANCIAL SERVICES				
	50250	45000	50000	50500	51000	51500	42000	42500	43500	43600	44000
	Campus Planning	Motor Vehicles Operations	Plant Office	Building Maintenance	Custodial	Grounds	Budget Department	Financial Operations	Purchasing	Central Stores	Warehouse
601201 - Management and Supervisory	126,384		243,852				143,004	222,228	98,076		
601300 - Support Staff Salaries			49,980	759,828	414,072	230,208	98,088	569,376	125,016		58,392
601301 - Overtime			20,000								
601303 - Student Assistants								7,500	9,000		
601800 - Unallocated Personnel Costs											
601816 - Stipends R08											
601821 - Shift Differential											
<b>Salaries &amp; Wages Total</b>	<b>126,384</b>		<b>313,832</b>	<b>759,828</b>	<b>414,072</b>	<b>230,208</b>	<b>241,092</b>	<b>799,104</b>	<b>232,092</b>		<b>58,392</b>
603990 - Uniform Allowance				2,140	1,200	600					200
604090 - Other Communications											
606001 - Travel In State	2,200		3,000	2,000			1,700	6,000	4,500		
606002 - Travel Out of State	1,200						1,000	3,500			
613001 - Contracted Services	-		4,000	73,250	3,976	25,000		38,500	8,000		
613811 - AR Collection Costs								2,500			
616002 - IT Hardware								2,500	1,200		
616003 - IT Software			6,000					27,000			
616005 - IT Costs - Other											
619001 - Other Equip < \$5,000								3,300			
619002 - Instructional Equip < \$5,000											
660001 - Postage	30		50				50	3,500	100		
660002 - Printing	500			150				500			
660003 - Supplies and Services	1,000	12,000	2,400	32,000	14,000	2,000	3,000	6,000	1,700	15,432	2,000
660009 - Professional Development			1,000	1,000		1,000	1,000	1,000	2,000		
660026 - CA Tech Agency -Teale Data Ct							1,000				
660040 - Bad Debt Expense											
660042 - Recruitment and Employee Reloc											
660061 - R&M - Building Maintenance				243,500							
660064 - R&M - Landscape & Grounds						29,500					
660931 - License Fees, svc & non-profes			500	1,000							
660932 - Event Registration Fees											
660951 - Equip Repairs & Maintenance		11,000									
660970 - Fuel CMA vessels & Vehicles		15,500									
660984 - Janitorial Supplies					47,556						
660992 - Professional Memberships & Di	250			250				1,000	735		
<b>Operating Expense Total</b>	<b>5,180</b>	<b>38,500</b>	<b>16,950</b>	<b>355,290</b>	<b>66,732</b>	<b>58,100</b>	<b>7,750</b>	<b>95,300</b>	<b>18,235</b>	<b>15,432</b>	<b>2,200</b>
<b>Grand Total</b>	<b>131,564</b>	<b>38,500</b>	<b>330,782</b>	<b>1,115,118</b>	<b>480,804</b>	<b>288,308</b>	<b>248,842</b>	<b>894,404</b>	<b>250,327</b>	<b>15,432</b>	<b>60,592</b>

**ADMINISTRATION & FINANCE**

Account Description	HUMAN RESOURCES		INFORMATION TECHNOLOGY		UNIVERSITY POLICE		VP ADMINSTRATION &	Grand Total
	43000	53650	21000	46000	40325	45500	41500	
	Human Resources	Safety & Risk Management	Academic Computing	Administrative Computing	Emergency Management	Police Services	VP Administration & Finance	
601201 - Management and Supervisory	263,292	107,100		270,960		249,228	197,868	1,921,992
601300 - Support Staff Salaries	369,354			1,001,736		1,004,880	53,664	4,734,594
601301 - Overtime						15,000		35,000
601303 - Student Assistants	5,000			8,750		8,000	5,000	43,250
601800 - Unallocated Personnel Costs							-	-
601816 - Stipends R08						26,887		26,887
601821 - Shift Differential						8,176		8,176
<b>Salaries &amp; Wages Total</b>	<b>637,646</b>	<b>107,100</b>		<b>1,281,446</b>		<b>1,312,171</b>	<b>256,532</b>	<b>6,769,899</b>
603990 - Uniform Allowance						3,000		7,140
604090 - Other Communications					1,775			1,775
606001 - Travel In State	4,000	2,100		5,400	750	4,400	4,500	40,550
606002 - Travel Out of State		1,200		1,750		1,500	1,500	11,650
613001 - Contracted Services	168,000		1,200	111,000	4,300	145,000	22,233	604,459
613811 - AR Collection Costs								2,500
616002 - IT Hardware	1,200		1,700	101,900			2,217	110,717
616003 - IT Software	2,547		171,520	173,500		5,000		385,567
616005 - IT Costs - Other				18,000				18,000
619001 - Other Equip < \$5,000				7,100		6,000		16,400
619002 - Instructional Equip < \$5,000				5,000				5,000
660001 - Postage	800			50		200	200	4,980
660002 - Printing	330	1,000				500	100	3,080
660003 - Supplies and Services	11,000	7,000	3,200	8,324	2,975	21,100	5,716	150,847
660009 - Professional Development	1,000	1,000		1,000		1,000	2,000	13,000
660026 - CA Tech Agency -Teale Data Ct	3,000							4,000
660040 - Bad Debt Expense	4,000							4,000
660042 - Recruitment and Employee Rel	4,000			500		2,000		6,500
660061 - R&M - Building Maintenance								243,500
660064 - R&M - Landscape & Grounds								29,500
660931 - License Fees, svc & non-profes	1,000					120		2,620
660932 - Event Registration Fees	500							500
660951 - Equip Repairs & Maintenance								11,000
660970 - Fuel CMA vessels & Vehicles						5,700		21,200
660984 - Janitorial Supplies								47,556
660992 - Professional Memberships & Di	1,400					300	1,000	4,935
<b>Operating Expense Total</b>	<b>202,777</b>	<b>12,300</b>	<b>177,620</b>	<b>433,524</b>	<b>9,800</b>	<b>195,820</b>	<b>39,466</b>	<b>1,750,976</b>
<b>Grand Total</b>	<b>840,423</b>	<b>119,400</b>	<b>177,620</b>	<b>1,714,970</b>	<b>9,800</b>	<b>1,507,991</b>	<b>295,998</b>	<b>8,520,875</b>

# Academic Affairs

**Academic Affairs** is responsible for the academic standards and integrity of the University, including oversight for academic departments, the Library, and faculty development. Academic Affairs is responsible for academic policy development and implementation, for assessment and accreditation of academic programs, and for admissions, extended learning, sponsored programs, enrollment management, student records, institutional research and financial aid.

**Number of staff:** 23 Staff, 5 Directors/Managers, 4 Deans, 1 Associate Provost, 1 Provost

**Number of faculty:** Approximately 62 tenure/tenure-track (including department chairs, FERP, and librarians) and 37 lecturers

**21 Budgetary Units/Sub-Divisions:** Seven academic departments, 3 Dean's Offices, Provost's Office, Associate Provost's Office, Library, and a number of functional units: Naval Science, Admissions and Recruiting, Academic Technology, Faculty Development, Financial Aid, International Programs, Registrar's Office, and Academic Senate

# Academic Affairs

## Initiatives for 2020-21:

- Enhanced student recruitment and retention efforts across all departments
- Graduation Initiative 2025
  - Use of GI2025 funds for various projects
  - Keep on track for GI2025 targets
- Implementation of Oceanography program
- Implementation of EAB Navigator Guidance Mobile App for The Passport
- Revision and update of curriculum across almost *all* majors
- E-STCW Training Booklet
- Continued strengthening of shared governance via new Senate policies

# Academic Affairs

## Challenges/Opportunities:

- Enrollment Issues
  - Retention Rates
  - Increase New Admits
  - Better onboarding of Transfer Students
- Choice and implementation of document imaging, e-signing, and workflow system
- Implement facilities upgrades necessary for safety

## ACADEMIC AFFAIRS

Account Description	FY16-17 Actuals	FY17-18 Actuals	FY18-19 Actuals	FY19-20 Budget	FY20-21 Proposed Annual Budget Rev1	Variance
601100 - Academic Salaries	6,723,179	7,167,221	7,075,626	7,561,598	7,710,495	148,897
601101 - Department Chair	304,342	369,924	388,580	412,224	405,120	(7,104)
601190 - Acad Sal - LumpSum Vac			16,339			
601201 - Management and Supervisor	1,204,419	1,158,944	1,483,228	1,563,493	1,563,492	(1)
601290 - MPP Sal - LumpSum Vac			9,099			
601300 - Support Staff Salaries	1,221,079	1,280,974	1,285,730	1,483,150	1,467,841	(15,309)
601301 - Overtime	5,439	167				
601303 - Student Assistants	105,360	90,305	75,493	75,855	75,855	-
601385 - Lump Sum Overtime	2,521	9,399	2,233			
601395 - Staff Sal - LumpSum Vac		4,539	31,200			
601813 - Misc Stipends		13,805	18,900			
601815 - Stipend R04 (Annual)		2,227	2,953			
602001 - Work Study on Campus	6,459	14,158	20,947			
<b>Salaries &amp; Wages Total</b>	<b>9,572,798</b>	<b>10,111,663</b>	<b>10,410,328</b>	<b>11,096,319</b>	<b>11,222,803</b>	<b>126,483</b>
603990 - Uniform Allowance	3,247	4,754	4,621	7,400	7,600	200
604902 - Mobile telecommunications	849	372	247			
606001 - Travel In State	53,816	67,073	84,980	56,950	57,950	1,000
606002 - Travel Out of State	95,780	109,215	40,442	69,000	71,000	2,000
606932 - Travel, Cruise	1,205		503			
606933 - Travel Int'l Experience	410,143	388,291	336,505	411,000	320,000	(91,000)
608001 - Books	8,030	13,980	1,935	30,000	30,000	-
608002 - Book Binding	1,342		1,807	3,440	1,440	(2,000)
608004 - Periodicals	1,945	3,061	(509)	25,720	25,720	-
608005 - Subscriptions	23,812	40,353	10,356	38,800	40,800	2,000
608901 - Lost Book Fees Collected	(575)	(1,980)	(230)			
613001 - Contracted Services	38,556	187,195	34,775	22,800	22,800	-
613811 - AR Collection Costs		3,431				
613911 - Contracted Instruction	129,800	7,000	10,500			
616002 - IT Hardware	432,503	75,365	5,729	12,255	14,755	2,500
616003 - IT Software	50,150	43,574	38,040	38,864	64,189	25,325
616005 - IT Costs - Other	1,212	1,473	259			
617001 - Services from other Funds/Agcy			4,143			
617101 - Service frm Btwn Campuses & CO		2,500				
619001 - Other Equip < \$5,000	4,860	6,649	10,758	3,500	3,500	-
619002 - Instructional Equip < \$5,000	1,721	57,288	13,916	4,000	4,000	-
619902 - Instructional Equipment > \$51	14,116					
660001 - Postage	13,994	11,201	12,432	15,165	15,165	-
660002 - Printing	19,039	28,806	25,815	32,300	32,300	-
660003 - Supplies and Services	180,710	144,080	173,421	241,518	245,518	4,000
660009 - Professional Development	22,990	64,954	46,197	39,317	39,317	-
660010 - Insurance Expense	7,600	8,725	7,770	7,500	7,500	-
660017 - Advertising and Promotional	16,159	23,667	5,763	8,000	8,000	-
660042 - Recruitment and Employee R	18,356	18,794	42,035	30,000	10,000	(20,000)
660043 - Accreditation Expense	21,490	24,075	30,953	22,800	28,000	5,200
660903 - Hospitality Expense	15,049	16,613	11,509	5,600	6,100	500
660913 - Course Materials & Developm	2,815	3,864	18	11,236	11,236	-
660931 - License Fees, svc & non-profe	5,526	6,784	1,083			
660932 - Event Registration Fees	11,747	13,419	12,714	6,000	6,000	-
660943 - Salaries & Benefits Reimb		(4,088)	(875)			
660951 - Equip Repairs & Maintenance	129,622	127,940				
660970 - Fuel CMA vessels & Vehicles	741	1,939	647			
660992 - Professional Memberships &	6,253	18,808	31,324	7,900	7,900	-
670000 - Tr Out within the same CSU F	192		12,954			
<b>Operating Expense Total</b>	<b>1,744,795</b>	<b>1,519,179</b>	<b>1,012,538</b>	<b>1,151,065</b>	<b>1,080,790</b>	<b>(70,275)</b>
<b>Grand Total</b>	<b>11,317,593</b>	<b>11,630,842</b>	<b>11,422,867</b>	<b>12,247,384</b>	<b>12,303,593</b>	<b>56,208</b>

**ACADEMIC AFFAIRS**

Account Description	ASSOCIATE PROVOST				LIBRARY DEAN			SCHOOL OF ENGINEERING DEAN		
	22000	31500	33000	33500	20000	20500	22150	12100	12101	12102
	Associate Provost	Financial Aid Administration	Admissions and Outreach	Registrar's Office	Library	Audio Visual	Academic Support - Faculty Dev	School of Engineering- Administrative	Engineering Technology	Mechanical Engineering
601100 - Academic Salaries	8,000				222,732		15,000		1,706,706	732,246
601101 - Department Chair									48,941	61,008
601201 - Management and Supe	265,332	109,260	115,236	106,104	123,600	93,840		175,104		
601300 - Support Staff Salaries	-	233,016	298,655	268,538	159,372	-	45,000	187,008	10,000	
601303 - Student Assistants		1,000	26,000	1,000	19,607			-	22,248	6,000
<b>Salaries &amp; Wages Total</b>	<b>273,332</b>	<b>343,276</b>	<b>439,891</b>	<b>375,642</b>	<b>525,311</b>	<b>93,840</b>	<b>60,000</b>	<b>362,112</b>	<b>1,787,895</b>	<b>799,254</b>
603990 - Uniform Allowance									2,600	
606001 - Travel In State	3,000	1,500	25,000	2,000	3,500	1,300	11,000			
606002 - Travel Out of State		2,000	20,000	1,000	3,000	2,000	38,000			
606933 - Travel Int'l Experience										
608001 - Books					30,000					
608002 - Book Binding					1,440					
608004 - Periodicals					25,720					
608005 - Subscriptions					40,800					
613001 - Contracted Services			6,000		13,500					
616002 - IT Hardware		2,500	2,255		10,000					
616003 - IT Software		-	59,000	5,189						
619001 - Other Equip < \$5,000					3,500					
619002 - Instructional Equip < \$5,000										
660001 - Postage		150	12,000	1,600	915					
660002 - Printing			30,000	200	800					
660003 - Supplies and Services	4,000	1,500	17,300	5,500	8,400		12,500	76,805		
660009 - Professional Developm	10,000		715	2,250	1,352		25,000			
660010 - Insurance Expense										
660017 - Advertising and Promotional Ex			6,000		2,000					
660042 - Recruitment and Employee Reloc			5,000	-	-	5,000		-	-	
660043 - Accreditation Expense	28,000									
660903 - Hospitality Expense							2,000			
660913 - Course Materials & Development										
660932 - Event Registration Fees			6,000							
660992 - Professional Memberships & Due		1,000		900						
<b>Operating Expense Total</b>	<b>45,000</b>	<b>8,650</b>	<b>189,270</b>	<b>18,639</b>	<b>144,927</b>	<b>8,300</b>	<b>88,500</b>	<b>76,805</b>	<b>2,600</b>	
<b>Grand Total</b>	<b>318,332</b>	<b>351,926</b>	<b>629,161</b>	<b>394,281</b>	<b>670,238</b>	<b>102,140</b>	<b>148,500</b>	<b>438,917</b>	<b>1,790,495</b>	<b>799,254</b>

**ACADEMIC AFFAIRS**

Account Description	SCHOOL OF L&S DEAN					SCHOOL OF MTLM DEAN				VP ACADEMIC AFFAIRS		Grand Total
	12200	12201	12202	12203	14000	12300	12301	12302	12303	13500	40500	
	School of L&S-Administrative	Culture & Communication	Global Studies & Mar Affairs	Math and Sciences	International Programs	School of MTLM-Administrative	Intern'l Business & Logistics	Marine Transportation	Naval Science	Academic Senate	Provost/VP Academic Affairs	
601100 - Academic Salaries		763,481	420,360	1,173,068	77,716		764,170	1,827,017				7,710,495
601101 - Department Chair		47,050	58,114	57,216			60,826	71,966				405,120
601201 - Management and Supe	175,104					175,104					224,808	1,563,492
601300 - Support Staff Salaries	73,488				5,000	47,784					139,980	1,467,841
601303 - Student Assistants												75,855
<b>Salaries &amp; Wages Total</b>	<b>248,592</b>	<b>810,530</b>	<b>478,474</b>	<b>1,230,284</b>	<b>82,716</b>	<b>222,888</b>	<b>824,995</b>	<b>1,898,983</b>			<b>364,788</b>	<b>11,222,803</b>
603990 - Uniform Allowance								5,000				7,600
606001 - Travel In State					1,000				150	1,500	8,000	57,950
606002 - Travel Out of State											5,000	71,000
606933 - Travel Int'l Experience					320,000							320,000
608001 - Books												30,000
608002 - Book Binding												1,440
608004 - Periodicals												25,720
608005 - Subscriptions												40,800
613001 - Contracted Services									100		3,200	22,800
616002 - IT Hardware												14,755
616003 - IT Software												64,189
619001 - Other Equip < \$5,000												3,500
619002 - Instructional Equip < \$5,000							4,000					4,000
660001 - Postage									300		200	15,165
660002 - Printing									300		1,000	32,300
660003 - Supplies and Services	40,000				1,000	65,000			4,000		9,513	245,518
660009 - Professional Development												39,317
660010 - Insurance Expense					7,500							7,500
660017 - Advertising and Promotional Ex												8,000
660042 - Recruitment and Employee Reloc					-							10,000
660043 - Accreditation Expense												28,000
660903 - Hospitality Expense									800		3,300	6,100
660913 - Course Materials & Development								11,236				11,236
660932 - Event Registration Fees												6,000
660992 - Professional Memberships & Due											6,000	7,900
<b>Operating Expense Total</b>	<b>40,000</b>				<b>-</b>	<b>329,500</b>	<b>65,000</b>	<b>4,000</b>	<b>16,236</b>	<b>5,650</b>	<b>1,500</b>	<b>1,080,790</b>
<b>Grand Total</b>	<b>288,592</b>	<b>810,530</b>	<b>478,474</b>	<b>1,230,284</b>	<b>412,216</b>	<b>287,888</b>	<b>828,995</b>	<b>1,915,219</b>	<b>5,650</b>	<b>1,500</b>	<b>401,001</b>	<b>12,303,593</b>

# FY 2020-21 Campus Funding Requests

## FY20/21 Funding Priorities

No	Div	Type	Description	Justification	One-Time	Salaries & Benefits	Op Exp	TOTAL	Total Perm	Total One-Time
1	AA	Personnel	Transfer Recruiter/Communications Specialist (incl. benefits)	Strategic Plan		\$85,680*		\$85,680		
2	AA	Operations	Slate CRM	Strategic Plan			\$25,000	\$25,000		
3	AA	Operations	Web-based Virtual Tour Product	Strategic Plan			\$4,000	\$4,000	\$114,680	
Total AA Requests					\$0	\$85,680	\$29,000	\$114,680	\$114,680	\$0

\* **Note:** Academic Affairs request of \$85,680 includes benefits of \$29,676

# Student Affairs

- The **Division of Student Affairs** enhances the experiences of students both in and outside of the classroom by promoting personal wellness, intellectual development, and emotional growth.
- From Orientation through Commencement, the Division facilitates leadership and offers high-quality programs and services that foster an inclusive and diverse community.

# Student Affairs

## Departments and Employee Numbers

	<u>Employees</u>	<u>Student Assistants</u>
• Associated Students	1	
• Athletics	17 (11 FT 6 PT)	80
• Career Services	5	4
• Dean of Students/Student Engagement/Academic Success	5	20
• Discipline & Conduct	1	
• Office of the Vice President	2	
• Residential Life	4	11 + 28 RHOs
• Student Health Center	14 (9 FT 5 PT)	4
• Title IX/Student Equity	1	

# Student Affairs

## Initiatives for 2020-2021

- Basic needs: Food security, housing, clothing, safety, a sense of community
- Health and wellness: Medical, mental health, nutrition, sexual health, physical fitness, alcohol, tobacco and other drug safety awareness
- Societal: Governance, conduct and self-discipline, student life, leadership, team sports, recreation, community engagement, diversity, inclusion, social justice, and development of the whole person
- Spiritual: Chaplain's Corner
- Educational: Orientation, academic support, retention services
- Career: Career, Commercial Cruise and Co-op experiential learning

# Student Affairs

## Challenges/Opportunities

- Student success
- Enhancing the overall residential experience for cadets
- Enhance campus and community programming
- Supporting Athletic scholarships
- Supporting positive mental and physical health of all cadets
- The growing number of cadets served by DSO
- Continued assessment of Student Affairs programs and services
- Integrate cadet development experiences (ASCMA, RHOs, Corp Officers, plus athletics, clubs, peer health, tutors and other student leaders)

**STUDENT AFFAIRS**

Account Description	FY16-17 Actuals	FY17-18 Actuals	FY18-19 Actuals	FY19-20 Budget	FY20-21 Proposed Annual Budget Rev1	Variance
601100 - Academic Salaries	441,720	499,151	376,438	421,486	425,408	3,922
601190 - Acad Sal - LumpSum Vac		1,083	819			
601201 - Management and Supervisory	1,055,983	1,119,837	1,227,605	1,214,628	1,214,628	-
601290 - MPP Sal - LumpSum Vac		21,731	9,674			
601300 - Support Staff Salaries	1,332,973	1,339,443	1,071,440	1,399,816	1,375,168	(24,648)
601301 - Overtime	4,753	3,847	71			
601303 - Student Assistants	257,592	225,998	279,360	235,500	271,000	35,500
601385 - Lump Sum Overtime	776	50,181	3,231			
601395 - Staff Sal - LumpSum Vac		10,024	7,808			
601813 - Misc Stipends		12,989	5,244			
601815 - Stipend R04 (Annual)		3,114	2,385			
601817 - Stipend CSUEU & R01		1,610				
601818 - IDL Sick Leave Supp - Staff		58				
602001 - Work Study on Campus	24,174	10,472	27,982			
<b>Salaries &amp; Wages Total</b>	<b>3,117,971</b>	<b>3,299,538</b>	<b>3,012,057</b>	<b>3,259,431</b>	<b>3,286,204</b>	<b>14,774</b>
603990 - Uniform Allowance	633	1,445				
605006 - Hazardous Waste	4,940	4,327	3,189	7,000	4,000	(3,000)
606001 - Travel In State	199,334	176,162	249,578	205,500	209,550	4,050
606002 - Travel Out of State	79,887	139,318	114,019	110,000	118,750	8,750
606932 - Travel, Cruise	14,365	2,946	10,450	8,000	8,000	-
609001 - State EOP		68,200	81,875			
609001 - State EOP-Campus Match to SEO	64,250			106,453	106,453	-
613001 - Contracted Services	44,411	25,734	10,839	65,002	63,502	(1,500)
613981 - S&B reimbursement	(1,276)					
616002 - IT Hardware	12,889	35,763	9,991	6,100	5,600	(500)
616003 - IT Software	63,652	77,677	19,138	42,200	56,800	14,600
616005 - IT Costs - Other	464	1,395	188			
617101 - Service frm Btwn Campuses & CO		1,000	1,000			
617903 - ENTP Services fr Other Fnds			17,805			5,000
619001 - Other Equip < \$5,000	1,223	92	5,323	12,500	7,500	(5,000)
619002 - Instructional Equip < \$5,000	1,756	2,526		12,000	12,000	-
619901 - Other Equipment >\$5k	10,704		33,883	5,000	5,000	-
619902 - Instructional Equipment > \$5k	27,578	17,915	33,514	23,000	23,000	-
660001 - Postage	2,766	2,282	2,935	2,050	1,550	(500)
660002 - Printing	13,888	24,946	19,712	1,025	3,725	2,700
660003 - Supplies and Services	557,247	524,693	429,470	478,647	478,353	(294)
660009 - Professional Development	26,927	24,255	18,698	11,100	13,100	2,000
660010 - Insurance Expense	13,820	4,066	13,099	13,500	13,500	-
660017 - Advertising and Promotional Ex	2,128	3,423	5,152	7,850	7,850	-
660041 - Space Rental Expenditure	13,242	6,562	4,216	11,000	11,000	-
660042 - Recruitment and Employee Reloc	3,359	7,731	4,755	250	250	-
660061 - R&M - Building Maintenance		1,840	5,625			-
660090 - Other Expenses	1,120	3,734	11,395	71,751	71,751	-
660903 - Hospitality Expense	38,253	55,800	88,749	35,050	29,800	(5,250)
660931 - License Fees, svc & non-profes	3,906	2,373	1,938	2,700	2,700	-
660932 - Event Registration Fees	19,380	22,339	14,580	12,960	12,960	-
660933 - Student Activities	78,068	5,405	3,683	73,000	73,000	-
660943 - Salaries & Benefits Reimb		(8,889)	(28,221)			-
660951 - Equip Repairs & Maintenance	14,068	13,313	19,964	10,000	10,000	-
660970 - Fuel CMA vessels & Vehicles	2,938	3,539	4,858	2,000	2,000	-
660992 - Professional Memberships & Due	41,835	44,429	34,779	40,385	42,555	2,170
<b>Operating Expense Total</b>	<b>1,357,753</b>	<b>1,296,341</b>	<b>1,246,179</b>	<b>1,376,023</b>	<b>1,399,249</b>	<b>23,226</b>
<b>Grand Total</b>	<b>4,475,725</b>	<b>4,595,879</b>	<b>4,258,236</b>	<b>4,635,454</b>	<b>4,685,453</b>	<b>38,000</b>

## STUDENT AFFAIRS

Account Description	ATHLETICS		DEAN OF STUDENTS						
	32500	36000	13000	13100	13200	20600	30500	30550	32000
	Athletics	Student Recreation Program	Student Engagement	Educational Opportunity Pg	Cadet Community Connection	CSU Community Programs	Career Services	Discipline & Conduct	Dean of Students
601100 - Academic Salaries	261,279								
601201 - Management and Supervisory	264,252	66,852					87,420	83,520	229,500
601300 - Support Staff Salaries	242,910	48,388	-	128,220			218,352		233,191
601303 - Student Assistants	70,000	75,000	74,000	33,000			10,000		5,000
<b>Salaries &amp; Wages Total</b>	<b>838,442</b>	<b>190,240</b>	<b>74,000</b>	<b>161,220</b>			<b>315,772</b>	<b>83,520</b>	<b>467,691</b>
605006 - Hazardous Waste									
606001 - Travel In State	175,000		-	5,000		1,000	10,000	1,300	3,000
606002 - Travel Out of State	75,000		-				20,000	750	8,000
606932 - Travel, Cruise									
609001 - State EOP-Campus Match to SEOG				106,453					
613001 - Contracted Services	5,575	10,000	-	7,543		500	1,500		2,500
616002 - IT Hardware	1,500		-				1,500		1,100
616003 - IT Software	1,000		-				4,000	1,600	2,000
617903 - ENTP Services fr Other Fnds									
619001 - Other Equip < \$5,000	1,500								
619002 - Instructional Equip < \$5,000	2,000	10,000							
619901 - Other Equipment >\$5k									
619902 - Instructional Equipment > \$5k	23,000								
660001 - Postage	200		-				500		100
660002 - Printing	25		-				300		300
660003 - Supplies and Services	141,800	33,957	-	15,000	10,000	500	16,306	150	23,000
660009 - Professional Development	700		-	1,200			2,500		2,500
660010 - Insurance Expense	13,500								
660017 - Advertising and Promotional Ex	1,100								5,000
660041 - Space Rental Expenditure	11,000								
660042 - Recruitment and Employee Reloc									
660090 - Other Expenses				71,501		250			
660903 - Hospitality Expense	5,000		2,100	2,000		250	5,000		450
660931 - License Fees, svc & non-profes									
660932 - Event Registration Fees	11,500		-						500
660933 - Student Activities			-						1,500
660951 - Equip Repairs & Maintenance	5,000	5,000							
660970 - Fuel CMA vessels & Vehicles	2,000								
660992 - Professional Memberships & Due	34,375						1,000	120	500
<b>Operating Expense Total</b>	<b>510,775</b>	<b>58,957</b>	<b>2,100</b>	<b>208,697</b>	<b>10,000</b>	<b>2,500</b>	<b>62,606</b>	<b>3,920</b>	<b>50,450</b>
<b>Grand Total</b>	<b>1,349,217</b>	<b>249,197</b>	<b>76,100</b>	<b>369,917</b>	<b>10,000</b>	<b>2,500</b>	<b>378,378</b>	<b>87,440</b>	<b>518,141</b>

## STUDENT AFFAIRS

Account Description	HEALTH CENTER		VP OF STUDENT AFFAIRS OFFICE					Grand Total
	31000	31100	34000	34500	34700	34800	34900	
	Health Center	Disability Services	VP Student Affairs	Orientation	Commencement	Women in Maritime Leadership	Student Equity & Programs	
601100 - Academic Salaries	164,129							425,408
601201 - Management and Supervisory	194,616		185,400				103,068	1,214,628
601300 - Support Staff Salaries	416,349	87,758						1,375,168
601303 - Student Assistants	4,000							271,000
<b>Salaries &amp; Wages Total</b>	<b>779,094</b>	<b>87,758</b>	<b>185,400</b>				<b>103,068</b>	<b>3,286,204</b>
605006 - Hazardous Waste	4,000							4,000
606001 - Travel In State	5,000	1,000	8,000			250	-	209,550
606002 - Travel Out of State	5,000		7,000				3,000	118,750
606932 - Travel, Cruise	5,000		3,000					8,000
609001 - State EOP-Campus Match to SEOG								106,453
613001 - Contracted Services	10,884		2,000	15,000	8,000			63,502
616002 - IT Hardware		1,500						5,600
616003 - IT Software	30,000	13,200	5,000				-	56,800
617903 - ENTP Services fr Other Fnds						5,000		5,000
619001 - Other Equip < \$5,000	6,000							7,500
619002 - Instructional Equip < \$5,000								12,000
619901 - Other Equipment >\$5k	5,000							5,000
619902 - Instructional Equipment > \$5k								23,000
660001 - Postage	750							1,550
660002 - Printing	600					2,500	-	3,725
660003 - Supplies and Services	104,800		24,590	30,000	75,000	2,000	1,250	478,353
660009 - Professional Development	3,200		3,000				-	13,100
660010 - Insurance Expense								13,500
660017 - Advertising and Promotional Ex	1,750							7,850
660041 - Space Rental Expenditure								11,000
660042 - Recruitment and Employee Reloc	250							250
660090 - Other Expenses								71,751
660903 - Hospitality Expense	750		3,250	5,000	5,000	250	750	29,800
660931 - License Fees, svc & non-profes	2,700							2,700
660932 - Event Registration Fees	960							12,960
660933 - Student Activities	1,500			70,000				73,000
660951 - Equip Repairs & Maintenance								10,000
660970 - Fuel CMA vessels & Vehicles								2,000
660992 - Professional Memberships & Due	5,000	1,500	60					42,555
<b>Operating Expense Total</b>	<b>193,144</b>	<b>17,200</b>	<b>55,900</b>	<b>120,000</b>	<b>88,000</b>	<b>10,000</b>	<b>5,000</b>	<b>1,399,249</b>
<b>Grand Total</b>	<b>972,238</b>	<b>104,958</b>	<b>241,300</b>	<b>120,000</b>	<b>88,000</b>	<b>10,000</b>	<b>108,068</b>	<b>4,685,453</b>

# FY 2020-21 Campus Funding Requests

## FY20/21 Funding Priorities

No	Div	Type	Description	Justification	One-Time	Salaries & Benefits	Op Exp	TOTAL	Total Perm	Total One-Time
4	SA	Operations	Aquatic pool covers and New floor markings for NAIA rule changes	Required	\$45,000			\$45,000		
5	SA	Operations	Support essential DSO operation, annual maint.	Required			\$7,000	\$7,000		
6	SA	Operations	Academic Excellence - Commencement Activities	Strategic Plan			\$15,000	\$15,000		
7	SA	Personnel	Personnel Adjustment			\$16,000		\$16,000	\$38,000	\$45,000

Total SA Requests    \$45,000    \$16,000    \$22,000    \$83,000    \$38,000    \$45,000

# University Advancement

**University Advancement** is responsible for securing support for Cal Maritime in terms of money, talent, service, and advocacy by delivering an integrated program of communications, marketing and engagement. Our objective is to build meaningful and long-term relationships with alumni, industry, elected officials, and other stakeholders that will ensure increased support for Cal Maritime.

**Number of staff:** 14.5

## **Departments:**

Alumni & Development (10.5)

Marketing & Communications (4)

Government Relations (N/A)

# University Advancement

## Strategic Priorities for 2020-21

Major Priority	Program/ Initiative	Strategic Goal/ Objective
Engage parents in Cal Maritime Philanthropy activities	To increase dollars raised annually over the next 5 years	Establish a comprehensive annual giving program
Identify and solicit prospects that work for matching gift companies	To increase dollars raised annually over the next 5 years	Establish a comprehensive annual giving program
Develop Communications Plan to support the Campaign	Increase awareness of professional development and specialized training opportunities among industry partners, public agencies, and alumni.	Develop a measurable marketing and communications plan that supports the growth of Cal Maritime's enrollment, fundraising, reputation, and academic programming
Provide campaign training for campus leaders and campaign volunteers	To have a capital campaign execution plan, including timeline and fundraising goals, within the first 5 years of the strategic planning process	Begin Cal Maritime's first capital campaign
Add 100 additional major gift Prospects	To have a capital campaign execution plan, including timeline and fundraising goals, within the first 5 years of the strategic planning process	Begin Cal Maritime's first capital campaign
Solicit Lead Campaign Gifts	To have a capital campaign execution plan, including timeline and fundraising goals, within the first 5 years of the strategic planning process	Begin Cal Maritime's first capital campaign

# University Advancement

## Initiatives for 2020-21:

- Add 4 CMAF Board members with emphasis on diversity
- Host 5 regional dinners with campaign stakeholders
- Add or revitalize 2 regional alumni chapters
- Expand social media presence and video story development
- Refresh donor, student, faculty stories and photos
- Further increase alumni, faculty/staff, and parent giving participation rates
- Continue “Leadership” phase of comprehensive capital campaign
- Transition to new “Cal Maritime” web and email domains

# University Advancement

## Challenges/Opportunities:

- Enhance Alumni Association engagement
- Develop Alumni Association Board volunteer recruitment
- Expand “Cal Maritime” brand
- Drive more traffic to Cal Maritime Web page and social media sites
- Full transparency of CMAF income, expenditures, and grant funding process
- Recruit comprehensive fundraising campaign volunteers

## UNIVERSITY ADVANCEMENT

Account Description	FY16-17 Actuals	FY17-18 Actuals	FY18-19 Actuals	FY19-20 Budget	FY20-21 Proposed Annual Budget Rev1	Variance
601201 - Management and Supervisory	597,504	562,618	754,833	838,920	838,920	-
601290 - MPP Sal - LumpSum Vac		5,347				
601300 - Support Staff Salaries	282,796	340,246	306,278	437,288	437,288	-
601301 - Overtime	239			500	500	-
601303 - Student Assistants	2,374	2,127	1,453	6,000	8,500	2,500
601385 - Lump Sum Overtime		26,679	203			
601395 - Staff Sal - LumpSum Vac			1,678			
601813 - Misc Stipends		4,012				
601818 - IDL Sick Leave Supp - Staff			7,181			
602001 - Work Study on Campus	759	3,167	4,318			
<b>Salaries &amp; Wages Total</b>	<b>883,671</b>	<b>944,195</b>	<b>1,075,945</b>	<b>1,282,708</b>	<b>1,285,208</b>	<b>2,500</b>
606001 - Travel In State	3,835	7,080	7,348	6,500	7,000	500
606002 - Travel Out of State	3,177	7,987	3,110	4,000	4,000	-
613001 - Contracted Services	63	21	11,716			
616002 - IT Hardware		14,320	2,917	3,000	6,000	3,000
616003 - IT Software	6,137	22,831	24,217	8,500	3,500	(5,000)
619001 - Other Equip < \$5,000	1,409	6,266		7,500	5,000	(2,500)
619901 - Other Equipment >\$5k			170			
660001 - Postage	7,240	10,796	9,739	10,750	11,750	1,000
660002 - Printing	18,396	48,126	48,330	38,500	44,000	5,500
660003 - Supplies and Services	11,894	16,243	11,014	15,000	9,500	(5,500)
660009 - Professional Development	12,470	12,322	860	6,000	6,000	-
660017 - Advertising and Promotional Ex	29,381	21,226	35,583	42,500	42,500	-
660042 - Recruitment and Employee Reloc	(815)	555	1,315			
660903 - Hospitality Expense	2,225	1,336	939	3,100	3,100	-
660931 - License Fees, svc & non-profes	125	17	606			
660932 - Event Registration Fees	500	5,150	826	1,000	1,000	-
660951 - Equip Repairs & Maintenance		312				
660970 - Fuel CMA vessels & Vehicles	152	211	194	300	300	-
660992 - Professional Memberships & Due	2,535	1,814	4,547	3,000	3,500	500
<b>Operating Expense Total</b>	<b>98,725</b>	<b>176,612</b>	<b>163,431</b>	<b>149,650</b>	<b>147,150</b>	<b>(2,500)</b>
<b>Grand Total</b>	<b>982,396</b>	<b>1,120,808</b>	<b>1,239,376</b>	<b>1,432,358</b>	<b>1,432,358</b>	<b>-</b>

## UNIVERSITY ADVANCEMENT

Account Description	40250	47000	Grand Total
	Public Relations	University Advancement	
601201 - Management and Supervisory	119,676	719,244	838,920
601300 - Support Staff Salaries	192,828	244,460	437,288
601301 - Overtime		500	500
601303 - Student Assistants	2,500	6,000	8,500
<b>Salaries &amp; Wages Total</b>	<b>315,004</b>	<b>970,204</b>	<b>1,285,208</b>
606001 - Travel In State	3,000	4,000	7,000
606002 - Travel Out of State	1,000	3,000	4,000
616002 - IT Hardware	4,500	1,500	6,000
616003 - IT Software	3,000	500	3,500
619001 - Other Equip < \$5,000	5,000		5,000
660001 - Postage	11,000	750	11,750
660002 - Printing	43,000	1,000	44,000
660003 - Supplies and Services	4,500	5,000	9,500
660009 - Professional Development	3,000	3,000	6,000
660017 - Advertising and Promotional Ex	42,500		42,500
660903 - Hospitality Expense	100	3,000	3,100
660932 - Event Registration Fees		1,000	1,000
660970 - Fuel CMA vessels & Vehicles		300	300
660992 - Professional Memberships & Due	1,000	2,500	3,500
<b>Operating Expense Total</b>	<b>121,600</b>	<b>25,550</b>	<b>147,150</b>
<b>Grand Total</b>	<b>436,604</b>	<b>995,754</b>	<b>1,432,358</b>

# Marine Programs

**Marine Programs** consists of TSGB, Waterfront, Simulations and STCW/USCG Licensing.

## **Training Ship:**

- Includes vessel maintenance (in partnership with MARAD), cruise planning and execution, supporting Ship Ops & Plant Ops classes, housing 130+ students, GBF support, ISM, maintain all vessel certs and docs, comply with ABS and USCG regulations and assist in all official inspections, maintain vessel inventory with NSE.

**Number of staff:** 9 (expands to 50+ on cruise)

## **Waterfront:**

- Includes the boathouse, all small vessel assets, pier, marina, and boat basin. Provide well maintained vessels for training. Maintenance and upgrades mostly done in-house.

**Number of staff:** 4

# Marine Programs

## **Simulations:**

- Includes all simulations equipment in Sim Center, Power Lab, Steam Simulator, and on TSGB. Simulations supports both undergraduate education and professional training through SPEL as well as research and development.

**Number of staff:** 3 (one actually attached to IT officially)

## **STCW/USCG Licensing:**

- Responsible for ensuring undergraduate licensed programs (MT, MET, ME-Lic) comply with STCW code and USCG domestic licensure regulations. Track student seetime accumulation, facilitate annual license exam testing, represent Cal Maritime at Maritime Academy Council each December in Boston.

**Number of staff:** 2

# Marine Programs

## Initiatives for 2020-2021:

- TSGB accommodation enhancement and repairs (MARAD)
- Upgrades to FMB and classroom simulators in TSGB Nav Lab
- Install new starboard Fast Rescue Boat davit on TSGB
- Install new port stores crane on TSGB (MARAD)
- Replace Waterfront hazmat and flammable stores containers
- Repairs to Waterfront floating docks
- Begin design work for new tractor tug (Advancement)
- Continue upgrades to steam simulator
- Purchase and install new Dynamic Positioning simulator equipment

# Marine Programs

## Challenges/Opportunities:

- MARAD delaying replacement of TSGB open lifeboats until 2023
- Difficulty in hiring qualified ship's electrician/electronics officer
- Continuing specter of ship sharing with Texas
- Aging T-Boats and tugboat (continued from last year)
- Boathouse in need of structural repairs (cont. from last year)
- Difficulty in hiring new Simulator Operator

## MARINE PROGRAMS

Account Description	FY16-17 Actuals	FY17-18 Actuals	FY18-19 Actuals	FY19-20 Budget	FY20-21 Proposed Annual Budget Rev1	Variance
601100 - Academic Salaries	83,795	61,322	165,014	112,042	22,042	(90,000)
601190 - Acad Sal - LumpSum Vac		16,650	10,509			
601201 - Management and Supervisory	917,769	898,235	987,072	1,052,212	1,045,848	(6,364)
601290 - MPP Sal - LumpSum Vac	8,378		29,793			
601300 - Support Staff Salaries	331,576	371,385	544,732	514,804	601,404	86,600
601301 - Overtime	13,722	11,322	12,286	10,000	10,000	-
601303 - Student Assistants	66,250	52,777	39,215	100,000	100,000	-
601385 - Lump Sum Overtime	598	11,665	2,479			
601395 - Staff Sal - LumpSum Vac		13,414				
601813 - Misc Stipends		3,900				
601818 - IDL Sick Leave Supp - Staff		4,063	1,447			
602001 - Work Study on Campus	5,707	6,354	6,806			
<b>Salaries &amp; Wages Total</b>	<b>1,427,796</b>	<b>1,451,088</b>	<b>1,799,353</b>	<b>1,789,058</b>	<b>1,779,294</b>	<b>(9,764)</b>
603990 - Uniform Allowance	878	1,361		3,500	3,500	-
603990 - Uniform Allowance - NonPERS			2,202			
604090 - Other Communications	70,086	107,401	72,163	60,000	60,000	-
604902 - Mobile telecommunications		365	567			
606001 - Travel In State	5,318	3,915	4,460	1,500	1,500	-
606002 - Travel Out of State	5,456	15,093	71,903	16,800	16,800	-
606932 - Travel, Cruise	52,677	71,475	35,739	10,000	10,000	-
613001 - Contracted Services	108,906	333	3,628	85,426	85,426	-
616002 - IT Hardware	10,567	4,540	544,450	155,878	165,642	9,764
616003 - IT Software			4,248	5,000	5,000	-
617001 - Services from other Funds/Agcy			17,329			
617953 - Galley Cost Recov Cruise Only			503,572			
619001 - Other Equip < \$5,000	12,576	17,179	23,981	5,000	5,000	-
619901 - Other Equipment >\$5k				17,000	17,000	-
619902 - Instructional Equipment > \$5k				8,500	8,500	-
660001 - Postage	1,197	1,421	1,866	2,600	2,600	-
660002 - Printing	1,599	1,062	382	2,000	2,000	-
660003 - Supplies and Services	330,749	268,106	313,275	372,500	372,500	-
660009 - Professional Development	7,092	3,813	4,600	5,500	5,500	-
660010 - Insurance Expense	33,336	38,865	35,591	42,000	42,000	-
660017 - Advertising and Promotional E	1,069	1,842	498			
660042 - Recruitment and Employee Rel	161	107	114			
660061 - R&M - Building Maintenance		1,970				
660903 - Hospitality Expense		2,653	4,317			
660931 - License Fees, svc & non-profes	695	251	530	2,300	2,300	-
660932 - Event Registration Fees		96		1,000	1,000	-
660951 - Equip Repairs & Maintenance	19,973	107,130	374,194	320,000	320,000	-
660953 - Galley	642,615	766,962		450,000	450,000	-
660970 - Fuel CMA vessels & Vehicles	2,090	3,746	3,006	20,000	20,000	-
660971 - Ship Fuel Oil	300,389	522,281	800,453	500,000	500,000	-
660972 - Ship Lube Oil	42,889	30,475	18,633	35,000	35,000	-
660974 - Cruise Port Charges	138,219	76,578	73,195	200,574	200,574	-
660992 - Professional Memberships & D	1,165	1,172	1,238	1,500	1,500	-
<b>Operating Expense Total</b>	<b>1,789,701</b>	<b>2,050,293</b>	<b>2,916,133</b>	<b>2,323,578</b>	<b>2,333,342</b>	<b>9,764</b>
<b>Grand Total</b>	<b>3,217,496</b>	<b>3,501,380</b>	<b>4,715,486</b>	<b>4,112,636</b>	<b>4,112,636</b>	<b>(0)</b>

## MARINE PROGRAMS

Account Description	11600	11650	12500	40550	Grand Total
	Training Ship Golden Bear	Waterfront	Simulators	STCW	
601100 - Academic Salaries	-		-	22,042	22,042
601201 - Management and Supervisory	951,624	94,224			1,045,848
601300 - Support Staff Salaries	206,220	197,952	128,760	68,472	601,404
601301 - Overtime	10,000				10,000
601303 - Student Assistants	50,000	50,000			100,000
<b>Salaries &amp; Wages Total</b>	<b>1,217,844</b>	<b>342,176</b>	<b>128,760</b>	<b>90,514</b>	<b>1,779,294</b>
603990 - Uniform Allowance	2,500	1,000			3,500
604090 - Other Communications	60,000				60,000
606001 - Travel In State	1,500				1,500
606002 - Travel Out of State	4,800		5,000	7,000	16,800
606932 - Travel, Cruise	10,000				10,000
613001 - Contracted Services	24,000	61,426			85,426
616002 - IT Hardware	30,000		135,642		165,642
616003 - IT Software	5,000				5,000
619001 - Other Equip < \$5,000	5,000				5,000
619901 - Other Equipment >\$5k	17,000				17,000
619902 - Instructional Equipment > \$5k	8,500				8,500
660001 - Postage	2,400			200	2,600
660002 - Printing	2,000				2,000
660003 - Supplies and Services	210,000	160,000		2,500	372,500
660009 - Professional Development	5,000		500		5,500
660010 - Insurance Expense		42,000			42,000
660931 - License Fees, svc & non-profes	2,300				2,300
660932 - Event Registration Fees			1,000		1,000
660951 - Equip Repairs & Maintenance	50,000	30,000	240,000		320,000
660953 - Galley	450,000				450,000
660970 - Fuel CMA vessels & Vehicles		20,000			20,000
660971 - Ship Fuel Oil	500,000				500,000
660972 - Ship Lube Oil	35,000				35,000
660974 - Cruise Port Charges	200,574				200,574
660992 - Professional Memberships & Due	1,500				1,500
<b>Operating Expense Total</b>	<b>1,627,074</b>	<b>314,426</b>	<b>382,142</b>	<b>9,700</b>	<b>2,333,342</b>
<b>Grand Total</b>	<b>2,844,918</b>	<b>656,602</b>	<b>510,902</b>	<b>100,214</b>	<b>4,112,636</b>

# University Wide

**University Wide use for** planning and management of campus wide expenditures such as: Benefits, Financial Aid, Utilities, Insurance and Campus Initiatives.

## **Challenges:**

- As we reduce utilities usage, the Utilities Providers are increasing rates

**UNIVERSITY WIDE**

Account Description	FY16-17 Actuals	FY17-18 Actuals	FY18-19 Actuals	FY19-20 Budget	FY20-21 Proposed Annual Budget Rev1	Variance
601303 - Student Assistants				2,682	2,682	
601800 - Unallocated Personnel Costs				249,679	-	(249,679)
602001 - Work Study on Campus	(26,548)	(22,105)	(32,279)	32,238	32,238	
<b>Salaries &amp; Wages Total</b>	<b>(26,548)</b>	<b>(22,105)</b>	<b>(32,279)</b>	<b>284,599</b>	<b>34,920</b>	<b>(249,679)</b>
604001 - Communications-Tele Usage	32,427		51,602	49,555	49,555	
604902 - Mobile telecommunications	35,271		24,850			
605001 - Electricity	871,470	908,430	906,355	945,470	1,120,470	175,000
605002 - Natural Gas	256,978	198,395	275,692	207,350	245,350	38,000
605004 - Water	111,388	216,813	211,450	208,300	270,300	62,000
605005 - Sewage	58,187	(4,444)	68,907	48,810	48,810	
605006 - Hazardous Waste	47,447	51,374	11,459	22,520	22,520	
605090 - Other Utilities	655	8,934	5,692	630	630	
605990 - Trash Services	134,290	166,545	186,189	137,210	162,210	25,000
606001 - Travel In State	852		596			
607031 - Capital - Construct Contract	157,907					
609001 - State EOP-Campus Match to SE	20,980	22,488	22,214			
609002 - State University Grant Expense	1,518,872	1,387,370	1,372,442	1,846,800	1,846,800	
609005 - Other Student Scholarships/ Grants				22,310	22,310	
609008 - Scholarships - Institutional				17,500	17,500	
613001 - Contracted Services	29,234	188,206	96,279	7,873	7,873	
613811 - AR Collection Costs	39	210	2,432			
613911 - Contracted Instruction	(35,650)			135,000	135,000	
616002 - IT Hardware	1,382			40,000	40,000	
616003 - IT Software	1,440	4,298				
616005 - IT Costs - Other	4,773					
619001 - Other Equip < \$5,000	38,068	56,305		151,306	151,306	
619901 - Other Equipment >\$5k		9,607	17,324			
619902 - Instructional Equipment > \$5k		13,727				
660001 - Postage	204	192	237	416	416	
660003 - Supplies and Services	277,577	34,319	7,552	26,786	26,786	
660006 - Interest on Bonds and Notes	4,824	8,765	10,258			
660008 - Interest Chgs - Other	13,891	6,496	4,172			
660009 - Professional Development	4,639					
660010 - Insurance Expense	545,975	555,525	550,160	1,407,181	1,407,181	
660012 - Insurance Claim Deductible	2,707	39,270	10,474			
660016 - Property Insurance Premium E:	854	857	951			
660021 - Repairs and Maintenance	345,982					
660040 - Bad Debt Expense	1,368	(11,289)	(12,559)			
660061 - R&M - Building Maintenance		166,562				
660090 - Other Expenses	1,037	(67,438)	(78,550)			
660903 - Hospitality Expense	9,344	11	1,734			
660931 - License Fees, svc & non-profes	2,299	4,908	2,404			
660951 - Equip Repairs & Maintenance	6,494	76,226	24,644	76,000	76,000	
660988 - Benefit Pool	10,407,475	11,228,228	11,869,843	12,521,488	12,800,847	279,359
660989 - Emerg, Contngcy, Campus Init				462,590	462,590	
660992 - Professional Memberships & D	7,519					
670000 - Tr Out within the same CSU Fun			964,000			
670441 - Tr Out to CSU 441 -TF CERF			28,076			
670486 - Transfer Out to CSU 486 DefMtn		182,367	2,180,172			
670487 - Transfer Out to Op Cap Improve		46,277	206,093			
<b>Operating Expense Total</b>	<b>14,918,198</b>	<b>15,499,531</b>	<b>19,023,143</b>	<b>18,335,095</b>	<b>18,914,454</b>	<b>579,359</b>
<b>Grand Total</b>	<b>14,891,650</b>	<b>15,477,426</b>	<b>18,990,864</b>	<b>18,619,694</b>	<b>18,949,374</b>	<b>329,680</b>

## UNIVERSITY WIDE

Account Description	41600	44500	47500	52000	53000	53050	54000	60000	Grand Total
	Benefits & Initiatives	Telecom	Communications Mail Services	Utilities	Print / Copy	Risk Mgmt	Academy Wide	Grants and Scholarships	
601303 - Student Assistants			2,682						2,682
602001 - Work Study on Campus							32,238		32,238
<b>Salaries &amp; Wages Total</b>	-		2,682				32,238		34,920
604001 - Communications-Tele Usage		49,555							49,555
605001 - Electricity				1,120,470					1,120,470
605002 - Natural Gas				245,350					245,350
605004 - Water				270,300					270,300
605005 - Sewage				48,810					48,810
605006 - Hazardous Waste				22,520					22,520
605090 - Other Utilities				630					630
605990 - Trash Services				162,210					162,210
609002 - State University Grant Expense								1,846,800	1,846,800
609005 - Other Student Scholarships/ Grants								22,310	22,310
609008 - Scholarships - Institutional								17,500	17,500
613001 - Contracted Services			3,163	4,710					7,873
613911 - Contracted Instruction							135,000		135,000
616002 - IT Hardware	40,000								40,000
619001 - Other Equip < \$5,000	151,306								151,306
660001 - Postage			416						416
660003 - Supplies and Services			12,786		14,000				26,786
660010 - Insurance Expense						692,181	715,000		1,407,181
660951 - Equip Repairs & Maintenance					76,000				76,000
660988 - Benefit Pool	12,800,847								12,800,847
660989 - Emerg, Contngcy, Campus Ini	462,590								462,590
<b>Operating Expense Total</b>	<b>13,454,743</b>	<b>49,555</b>	<b>16,365</b>	<b>1,875,000</b>	<b>90,000</b>	<b>692,181</b>	<b>850,000</b>	<b>1,886,610</b>	<b>18,914,454</b>
<b>Grand Total</b>	<b>13,454,743</b>	<b>49,555</b>	<b>19,047</b>	<b>1,875,000</b>	<b>90,000</b>	<b>692,181</b>	<b>882,238</b>	<b>1,886,610</b>	<b>18,949,374</b>

# FY 2020-21 Cabinet Level Summary

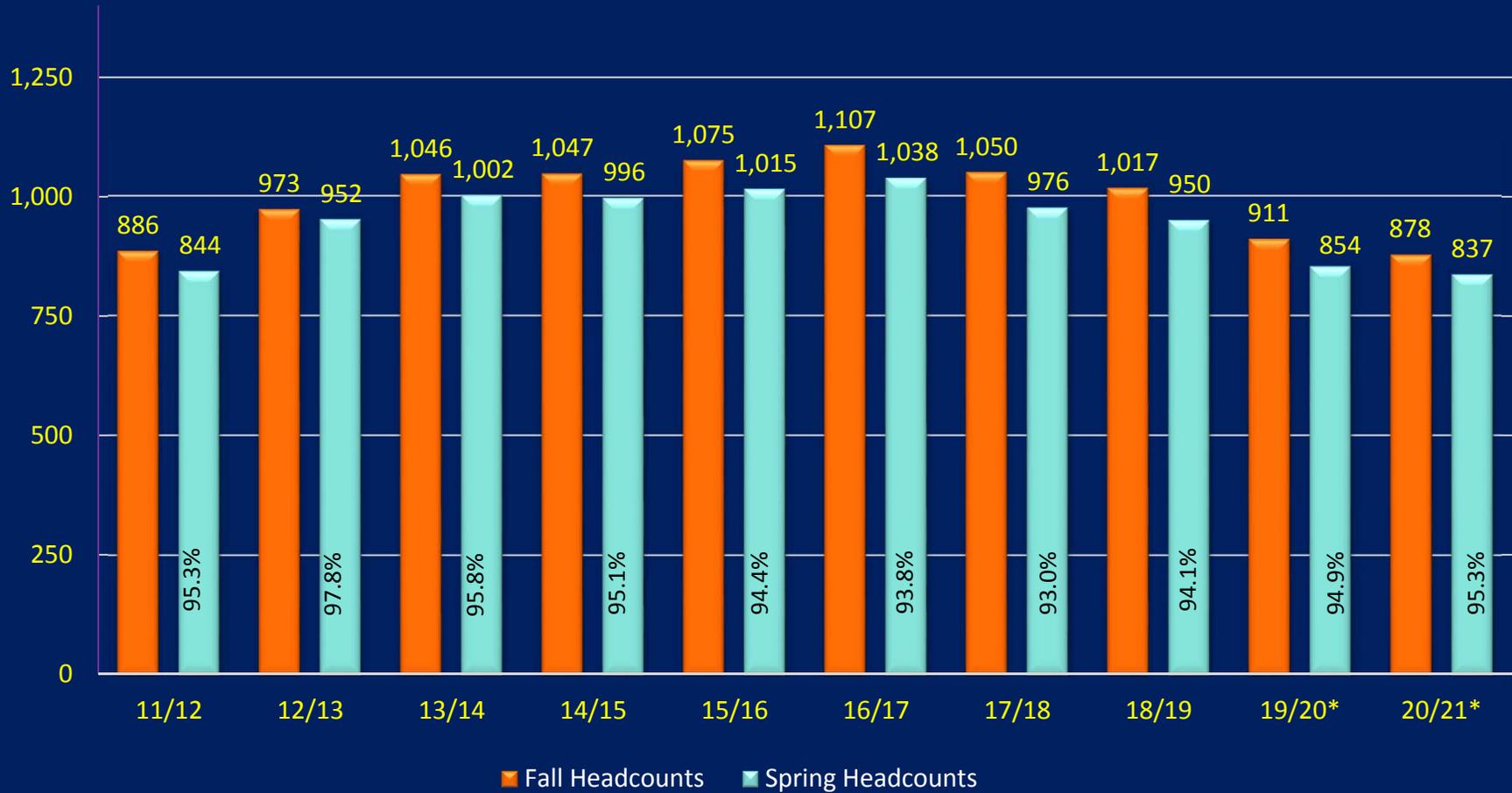
Division	Account	FY16-17 Actuals	FY17-18 Actuals	FY18-19 Actuals	FY19-20 Budget Before Comp Alloc Library	Comp Increase	FY19-20 Budget with Comp Incr	FY20-21 Proposed Annual Budget Rev1	Variance
	Salaries & Wages	9,572,798	10,111,663	10,410,328	10,822,789	273,530	11,096,319	11,222,803	126,483
	Operating Expense	1,744,795	1,519,179	1,012,538	1,151,065		1,151,065	1,080,790	(70,275)
<b>ACADEMIC AFFAIRS</b>	<b>Total</b>	<b>11,317,593</b>	<b>11,630,842</b>	<b>11,422,867</b>	<b>11,973,854</b>	<b>273,530</b>	<b>12,247,384</b>	<b>12,303,593</b>	<b>56,208</b>
	Salaries & Wages	5,735,260	6,049,645	6,066,878	6,567,523	219,708	6,787,231	6,769,899	(17,332)
	Operating Expense	1,916,522	2,287,869	1,715,205	1,733,644		1,733,644	1,750,976	17,332
<b>ADMINISTRATION &amp; FINANCE</b>	<b>Total</b>	<b>7,651,782</b>	<b>8,337,513</b>	<b>7,782,083</b>	<b>8,301,167</b>	<b>219,708</b>	<b>8,520,875</b>	<b>8,520,875</b>	<b>(0)</b>
	Salaries & Wages	1,427,796	1,451,088	1,799,353	1,743,861	45,197	1,789,058	1,779,294	(9,764)
	Operating Expense	1,789,701	2,050,293	2,916,133	2,323,578		2,323,578	2,333,342	9,764
<b>MARINE PROGRAMS</b>	<b>Total</b>	<b>3,217,496</b>	<b>3,501,380</b>	<b>4,715,486</b>	<b>4,067,439</b>	<b>45,197</b>	<b>4,112,636</b>	<b>4,112,636</b>	<b>(0)</b>
	Salaries & Wages	568,230	584,211	997,846	1,157,318	124,758	1,282,076	1,284,476	2,400
	Operating Expense	196,329	203,930	370,888	377,957		377,957	375,557	(2,400)
<b>OFFICE OF THE PRESIDENT</b>	<b>Total</b>	<b>764,559</b>	<b>788,141</b>	<b>1,368,734</b>	<b>1,535,275</b>	<b>124,758</b>	<b>1,660,033</b>	<b>1,660,033</b>	<b>-</b>
	Salaries & Wages	3,117,971	3,299,538	3,012,057	3,199,423	72,008	3,271,431	3,286,204	14,774
	Operating Expense	1,357,753	1,296,341	1,246,179	1,376,023		1,376,023	1,399,249	23,226
<b>STUDENT AFFAIRS</b>	<b>Total</b>	<b>4,475,725</b>	<b>4,595,879</b>	<b>4,258,236</b>	<b>4,575,446</b>	<b>72,008</b>	<b>4,647,454</b>	<b>4,685,453</b>	<b>38,000</b>
	Salaries & Wages	883,671	944,195	1,075,945	1,233,588	49,120	1,282,708	1,285,208	2,500
	Operating Expense	98,725	176,612	163,431	149,650		149,650	147,150	(2,500)
<b>UNIVERSITY ADVANCEMENT</b>	<b>Total</b>	<b>982,396</b>	<b>1,120,808</b>	<b>1,239,376</b>	<b>1,383,238</b>	<b>49,120</b>	<b>1,432,358</b>	<b>1,432,358</b>	<b>-</b>
	Salaries & Wages	(26,548)	(22,105)	(32,279)	1,068,920	(784,321)	284,599	34,920	(249,679)
	Operating Expense	14,918,198	15,499,531	19,023,143	18,335,095		18,335,095	18,914,454	579,359
<b>UNIVERSITY WIDE</b>	<b>Total</b>	<b>14,891,650</b>	<b>15,477,426</b>	<b>18,990,864</b>	<b>19,404,015</b>	<b>(784,321)</b>	<b>18,619,694</b>	<b>18,949,374</b>	<b>329,680</b>
<b>Grand Total</b>		<b>43,301,201</b>	<b>45,451,989</b>	<b>49,777,645</b>	<b>51,240,434</b>	<b>0</b>	<b>51,240,434</b>	<b>51,664,321</b>	<b>423,888</b>
	Salaries & Wages	21,279,177	22,418,235	23,330,128	25,793,422		25,793,422	25,662,804	(130,618)
	Operating Expense	12,848,707	12,626,279	14,519,029	12,925,524		12,925,524	13,200,671	275,147
	Benefits Pool	9,173,317	10,407,475	11,928,488	12,521,488		12,521,488	12,800,847	279,359
	<b>Total</b>	<b>43,301,201</b>	<b>45,451,989</b>	<b>49,777,645</b>	<b>51,240,434</b>	<b>0</b>	<b>51,240,434</b>	<b>51,664,321</b>	<b>423,888</b>

# FY 2020-21 Campus Funding Requests

## FY20/21 Funding Priorities

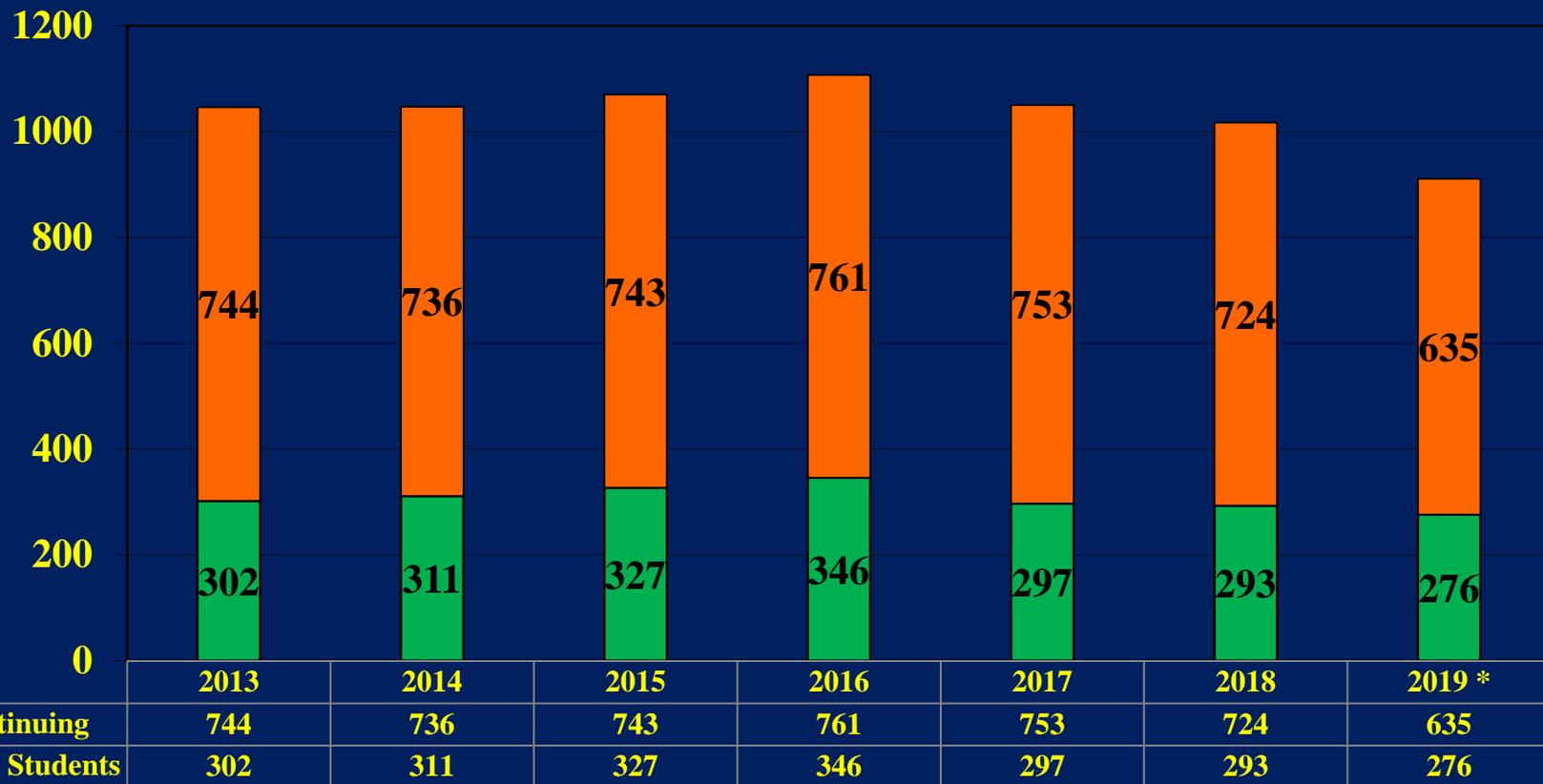
No	Div	Type	Description	Justification	One-Time	Salaries & Benefits	Op Exp	TOTAL	Total Perm	Total One-Time
1	AA	Personnel	Transfer Recruiter/Communications Specialist (incl. benefits)	Strategic Plan		\$85,680		\$85,680		
2	AA	Operations	Slate CRM	Strategic Plan			\$25,000	\$25,000		
3	AA	Operations	Web-based Virtual Tour Product	Strategic Plan			\$4,000	\$4,000	\$114,680	
4	SA	Operations	Aquatic pool covers and New floor markings for NAIA rule changes	Required	\$45,000			\$45,000		
5	SA	Operations	Support essential DSO operation, annual maint.	Required			\$7,000	\$7,000		
6	SA	Operations	Academic Excellence - Commencement Activities	Strategic Plan			\$15,000	\$15,000		
7	SA	Personnel	Personnel Adjustment			\$16,000		\$16,000	\$38,000	\$45,000
8	AW	Operations	Utility Rate Increases	Operations			\$300,000	\$300,000	\$300,000	
Total Requests					\$45,000	\$101,680	\$351,000	\$497,680	\$452,680	\$45,000

# Cal Maritime Fall and Spring Headcounts



• projected

# Students Headcount Fall 2013 - Fall 2019



\* Projected