



**California State University Maritime Academy
BAC Budget Update
March 2023**

Agenda

- Recap of FY23-24 Budget
- Divisional Budget Presentations
 1. Administration & Finance
 2. Academic Affairs
 3. Cadet Leadership and Development
 4. Office of the President
 5. University Advancement
 6. Athletics
 7. Marine Programs
 8. University Wide
- Next Steps

2023-24 Budget Planning Division Presentations

CAL MARITIME

FY23-24 BUDGET RECAP

Division	Type	FY22-23 Budget	FY22-23 Base Adjustment	FY23-24 Proposed Annual Budget
ACADEMIC AFFAIRS	Salaries & Wages	12,429,822	105,000	12,534,822
	Operating Expense	1,530,771		1,530,771
ACADEMIC AFFAIRS Total		13,960,593	105,000	14,065,593
ATHLETICS	Salaries & Wages	1,429,572		1,429,572
	Operating Expense	787,280		787,280
ATHLETICS Total		2,216,852		2,216,852
CADET LEADERSHIP AND DEVELOPMENT	Salaries & Wages	3,353,737		3,353,737
	Operating Expense	871,705		871,705
CADET LEADERSHIP AND DEVELOPMENT Total		4,225,442		4,225,442
MARINE PROGRAMS	Salaries & Wages	1,682,736		1,682,736
	Operating Expense	1,723,267		1,723,267
MARINE PROGRAMS Total		3,406,003		3,406,003
ADMINISTRATION & FINANCE	Salaries & Wages	7,502,914	130,569	7,633,483
	Operating Expense	1,489,952		1,489,952
ADMINISTRATION & FINANCE Total		8,992,866	130,569	9,123,435
UNIVERSITY ADVANCEMENT	Salaries & Wages	942,303		942,303
	Operating Expense	22,101		22,101
UNIVERSITY ADVANCEMENT Total		964,404		964,404
OFFICE OF THE PRESIDENT	Salaries & Wages	1,147,405		1,147,405
	Operating Expense	318,445		318,445
OFFICE OF THE PRESIDENT Total		1,465,850		1,465,850
UNIVERSITY WIDE	Salaries & Wages			
	Operating Expense	19,231,524	688,979	19,920,503
UNIVERSITY WIDE Total		19,231,524	688,979	19,920,503
Grand Total		54,463,534	924,548	55,388,082

Administration & Finance

Administration & Finance

Administration and Finance manages the university's financial, budget, facilities, facilities planning & oversight of design and construction, safety, human resource administration, and information technology resources.

Departments: Financial Services Facilities Management
Human Resources Safety & Risk Management
University Police Information Technology
Contract Services & Procurement
Budget & Institutional Research
Facilities Planning Design & Construction

Administration & Finance

Initiatives for 2023-24

- Campus Master Plan
- Execute construction and campus projects
- Common Human Resources System
- Review and update policies and business procedures (paperless, training)

Challenges/Opportunities

- Recruitment post Covid + Compensation
- Maintain current staffing levels + learning curve of new staff
- Cross training and transfer of knowledge
- Deferred maintenance and infrastructure improvements

Administration & Finance

Type	Account Description	FY21-22 Actuals	FY22-23 Budget	FY23-24 Proposed Annual Budget Rev2	
Salaries & Wages	601201 - Management and Supervisory	2,225,256	2,589,500	2,655,400	
	601290 - MPP Sal - LumpSum Vac	94,460	-	-	
	601300 - Support Staff Salaries	3,993,709	4,808,801	4,873,586	
	601301 - Overtime	234,379	25,000	25,000	
	601303 - Student Assistants	92,785	42,550	42,434	
	601305 - Uniform Allowance PERS	570	-	-	
	Lump Sum Vacation	167,174	-	-	
	601813 - Misc Stipends	223,762	28,887	28,887	
	601821 - Shift Differential	26,204	8,176	8,176	
	602001 - Work Study on Campus	8,644	-	-	
Salaries & Wages Total		7,066,943	7,502,914	7,633,483	
Operating Expense	603990 - Uniform Allowance - NonPERS	17,030	16,800	16,800	
	604090 - Other Communications	25,295	26,086	26,086	
	605006 - Hazardous Waste	25,052	-	-	
	606001 - Travel In State	15,994	19,000	19,000	
	606002 - Travel Out of State	1,662	2,000	2,000	
	613001 - Contracted Services	395,801	302,000	302,000	
	616001 - I/T Communications	19,608	20,000	20,000	
	616002 - IT Hardware	240,532	37,000	37,000	
	616003 - IT Software	334,456	329,481	329,481	
	616004 - I/T Infrastructure	912	80,099	80,099	
	616005 - IT Costs - Other	32,102	5,250	5,250	
	617101 - Service frm Btwn Campuses & CO	15,579	3,500	3,500	
	619001 - Other Equip < \$5,000	5,412	4,800	4,800	
	619901 - Other Equipment >\$5k	120,955	-	-	
	660001 - Postage	4,683	3,225	3,225	
	660003 - Supplies and Services	499,416	267,765	267,765	
	660009 - Professional Development	8,004	2,755	2,755	
	660017 - Advertising and Promotional Ex	14,015	6,000	6,000	
	660090 - Other Expense	30,908	100	100	
	660026 - CA Tech Agency -Teale Data Ct	3,181	3,000	3,000	
	660061 - R&M - Building Maintenance	577,676	206,111	206,111	
	660062 - R&M - Custodial Services	27,782	-	-	
	660064 - R&M - Landscape & Grounds	100,366	12,000	12,000	
	660931 - License Fees, svc & non-profes	569	1,000	1,000	
	660951 - Equip Repairs & Maintenance	26,066	35,700	35,700	
	660970 - Fuel CMA vessels & Vehicles	42,063	30,000	30,000	
	660984 - Janitorial Supplies	74,704	75,000	75,000	
	660992 - Professional Memberships & Due	2,155	1,280	1,280	
	Operating Expense Total		2,661,978	1,489,952	1,489,952
	Grand Total		9,728,921	8,992,866	9,123,435

Administration & Finance

A&F's proposed 2023-24 budget remains unchanged from the previous year and will require careful prioritization of numerous initiatives with the resources currently available.

Academic Affairs

Academic Affairs

Academic Affairs is responsible for the academic standards and integrity of all educational programming, including oversight of academic departments, the Library, and faculty development. Academic Affairs is responsible for academic policy development and implementation; for assessment and accreditation of academic programs; for recruitment and enrollment management; for student records and financial aid; for faculty and student research endeavors; and for continuing education.

Number of staff as of Spring 2023:

30 Staff (1 vacant), 3 Directors, 4 Deans,
2 AVP, 1 Associate Provost, 1 Provost

Number of faculty as of Fall 2022: Approximately 58 tenure/tenure-track (including department chairs, FERP, and librarians) and 29 lecturers

25 Budgetary Units/Sub-Divisions: 7 academic departments, 3 Dean's Offices, Provost's Office, Associate Provost's Office, Library, and several functional units: Student Support/Success, STCW, Naval Science, Admissions and Outreach, Academic Technology, Simulation, Audio-Visual, Faculty Development, Financial Aid, International Programs, Registrar's Office, and Faculty Senate

Academic Affairs

Initiatives for 2023-24

- Increase enrollment through strategic recruitment and retention efforts;
- Build marketing efforts in support of Cal Maritime recruitment and reputation;
- Advance Orientation and First-Year Experience programs to build students' sense of belonging and shared experience (per Art & Science report);
- Support and elevate undergraduate research efforts at the departmental and institutional levels;
- Situate academic success center as a campus hub in Student Services Building;
- Advance new programs and certificates, especially as recommended by Art & Science report;
- Research new options and opportunities for International Experience;
- Launch USCG Licensing Office with full-time director.

Academic Affairs

Challenges/Opportunities

- Increasing enrollment (recruitment, retention);
- Achieving consensus on major recommendations from the Art & Science Report;
- Ensuring that academic offerings align with both industry needs for more mariners and Art & Science recommendations for expanded programs;
- Hiring and retaining high-quality faculty in license-granting programs due to competition from industry;
- Solidifying a common Cal Maritime curriculum that strengthens the overall sense of a shared student experience.

Academic Affairs

Type	Account Description	FY21-22 Actuals	FY22-23 Budget	FY23-24 Proposed Annual Budget Rev2
Salaries & Wages	601100 - Academic Salaries	7,599,124	8,111,523	7,808,641
	601101 - Department Chair	401,604	437,717	402,355
	601201 - Management and Supervisory	1,470,714	1,691,079	1,710,916
	601300 - Support Staff Salaries	1,436,712	2,039,481	2,256,484
	601303 - Student Assistants	151,338	150,022	170,522
	LumpSum Vac	144,233	-	-
	Stipends	286,796	-	-
	602001 - Work Study on Campus	10,548	-	-
Salaries & Wages Total		11,501,105	12,429,822	12,348,919
Operating Expense	603990 - Uniform Allowance - NonPERS	2,877	4,500	6,500
	606001 - Travel In State	37,954	46,300	84,873
	606002 - Travel Out of State	50,035	54,861	73,221
	606933 - Travel Int'l Experience	2,717	320,000	280,000
	608001 - Books	1,021	30,000	30,000
	608002 - Book Binding	1,042	1,500	1,500
	608004 - Periodicals	4,404	26,000	26,000
	608005 - Subscriptions	8,984	30,000	30,000
	613001 - Contracted Services	354,839	44,200	54,700
	616002 - IT Hardware	21,053	157,500	180,655
	616003 - IT Software	206,164	105,915	135,503
	617101 - Service frm Btwn Campuses & CO	26,384	-	-
	619001 - Other Equip < \$5,000	2,329	5,000	5,000
	619002 - Instructional Equip < \$5,000	6,534	4,000	9,000
	619902 - Instructional Equipment > \$5k	(312)	6,000	6,000
	660001 - Postage	7,035	15,650	19,892
	660002 - Printing	16,498	32,750	35,750
	660003 - Supplies and Services	179,142	173,125	191,844
	660009 - Professional Development	17,448	30,400	52,000
	660010 - Insurance Expense	-	7,500	7,500
	660017 - Advertising and Promotional Ex	32,418	57,800	66,800
	660041 - Space Rental Expenditure	-	2,000	2,000
	660042 - Recruitment and Employee Reloc	1,330	-	3,000
	660043 - Accreditation Expense	21,160	31,590	30,690
	660090 - Other Expenses	25,527	-	25,000
	660516 - CAL Maritime Parking	-	1,000	1,000
	660903 - Hospitality Expense	26,645	8,700	22,700
	660913 - Course Materials & Development	-	1,250	1,250
	660932 - Event Registration Fees	14,199	11,000	20,000
	660951 - Equip Repairs & Maintenance	62,500	270,000	225,000
	660992 - Professional Memberships & Due	19,064	27,230	64,296
	660998 - President's Mission Grants (Faculty)	-	25,000	25,000
Operating Expense Total		1,148,991	1,530,771	1,716,674
Grand Total		12,650,096	13,960,593	14,065,593

Academic Affairs

Our budget request for 2023-24 remains the same as for 2022-23. Due to the priorities, we have reallocated our current budget within Academic Affairs to allow for some of the following:

- Increase funding for recruiting efforts for enrollment needs;
- Increase funding for professional development/training;
- Establish funding for new program market studies or internationalization lab;
- Hire part-time support for Licensing Office.

Cadet Leadership & Development

Cadet Leadership & Development

The **Division of Cadet Leadership and Development** provides the Corps of Cadets an inclusive, developmental, and holistic academy experience through programs, services, and an environment that inspires leadership with a global perspective.

Cadet Leadership & Development

Initiatives for 2023-2024

- Continue to support First Year Seminars in partnership with Academic Affairs (as second part of orientation)
- Increase Inclusion Efforts
 - Open new Inclusion Center on lower campus
 - Create new Former Foster Youth Program
- Rebuild Title IX Program
 - Hire TIX/DHR Director that is ON campus
- Continue to improve safety regarding SASH on Commercial STII and TSGB

Cadet Leadership & Development

Challenges/Opportunities

- Rebuild Title IX Program to Earn Community Trust in Equity and Processes
 - Challenges in hiring TIX/DHR Director
- Enhance Cadet Success and Retention
 - Safety and Belonging Initiatives: DACA and black student success efforts
 - Basic Needs program
- New Inclusion Center and Director
- Former Foster Youth Program

Cadet Leadership & Development

Challenges/Opportunities

- Follow through on JED strategic plan to improve student mental health and wellbeing
- Enhance the Overall Residential Experience
- Embrace Art & Science recommendations to improve cadet experience:
 - Offer more opportunities to study and practice leadership
 - Build Community Engagement into entire student experience

Cadet Leadership and Development

Type	Account Description	FY21-22 Actuals	FY22-23 Budget	FY23-24 Proposed Annual Budget Rev2	
Salaries & Wages	601100 - Academic Salaries	198,228	236,511	250,938	
	601190 - Acad Sal - LumpSum Vac	10,107		-	
	601201 - Management and Supervisory	957,154	1,468,516	1,358,066	
	601290 - MPP Sal - LumpSum Vac	18,446	-	-	
	601300 - Support Staff Salaries	1,143,744	1,441,210	1,369,835	
	601303 - Student Assistants	77,962	112,500	109,226	
	LumpSum Vac	20,504		-	
	Stipends	34,900	95,000	95,000	
	601818 - IDL Sick Leave Supp - Staff	275		-	
	602001 - Work Study on Campus	8,886		-	
Salaries & Wages Total		2,470,206	3,353,737	3,183,065	
Operating Expense	603990 - Uniform Allowance - NonPERS	339	2,000	2,000	
	605006 - Hazardous Waste	1,785	1,989	4,989	
	606001 - Travel In State	20,215	32,600	28,600	
	606002 - Travel Out of State	12,712	25,672	22,672	
	606932 - Travel, Cruise	4,930	9,000	9,000	
	609001 - State EOP-Campus Match to SEOG	77,297	66,453	77,297	
	613001 - Contracted Services	299,763	232,112	356,940	
	616002 - IT Hardware	11,177	10,067	10,067	
	616003 - IT Software	42,947	61,500	61,500	
	617001 - Services from other Funds/Agcy	18,189		-	
	619001 - Other Equip < \$5,000	7,398	5,000	5,000	
	619901 - Other Equipment >\$5k		11,433	11,433	
	660001 - Postage	3,098	1,164	1,164	
	660002 - Printing	12,408	17,300	17,300	
	660003 - Supplies and Services	313,782	238,006	232,006	
	660009 - Professional Development	14,632	29,860	27,860	
	660017 - Advertising and Promotional Ex	7,276	1,750	1,750	
	660042 - Recruitment and Employee Reloc	11,155	-	-	
	660090 - Other Expenses	6,041	12,100	52,100	
	660592 - Awards Student	12,000		-	
	660903 - Hospitality Expense	135,379	29,875	38,875	
	660931 - License Fees, svc & non-profes	5,314	1,500	1,500	
	660932 - Event Registration Fees	409	300	300	
	660933 - Student Activities	3,467	74,624	74,624	
	660951 - Equip Repairs & Maintenance	4,448	2,500	500	
	660992 - Professional Memberships & Due	7,520	4,900	4,900	
	Operating Expense Total		1,033,683	871,705	1,042,377
	Grand Total		3,503,889	4,225,442	4,225,442

Cadet Leadership & Development

Major Operating Expense FY23-24 Budget

- **\$357K : 613001- Contract Services**
 - Commandant, Orientation, Commencement
 - New: TIX Investigations
- **\$232K (decrease): 660003 – Supplies & Services**
 - Bulk of expenses are in EOP, Commandant, Orientation, Career Fair, and Commencement
- **\$75K: 660933 – Student Activities**
 - Orientation, Dean of Cadets (EOP, Comm Engage)

Office of the President

Office of the President

Roles & Responsibilities

The **Office of the President** is responsible for upholding the vision, mission, and beliefs & values of the academy.

Specific areas of oversight includes:

- **University Affairs & Campus Leadership**
- **Public Affairs**

OFFICE OF THE PRESIDENT

Type	Account Description	FY21-22 Actuals	FY22-23 Budget	FY23-24 Proposed Annual Budget Rev2
Salaries & Wages	601030 - S & W President	291,324	369,324	369,324
	601201 - Management and Supervisory	443,287	462,289	472,621
	601290 - MPP Sal - LumpSum Vac	2,681		-
	601300 - Support Staff Salaries	158,341	283,116	272,784
	601303 - Student Assistants	5,148	19,676	19,676
	601385 - Lump Sum Overtime	1,085		-
	601395 - Staff Sal - LumpSum Vac	9,046		-
	601813 - Misc Stipends	11,000		-
	601823 - Auto Allowance	12,000	12,000	12,000
	602001 - Work Study on Campus	513	1,000	1,000
Salaries & Wages Total		934,426	1,147,405	1,147,405
Operating Expense	606001 - Travel In State	21,908	33,325	33,325
	606002 - Travel Out of State	11,113	14,536	14,536
	613001 - Contracted Services	47,704	56,500	56,500
	613911 - Contracted Instruction		500	500
	616002 - IT Hardware	2,089	3,018	3,018
	616003 - IT Software		5,597	5,597
	619001 - Other Equip < \$5,000		500	500
	660001 - Postage	117	9,569	9,569
	660002 - Printing	18,403	44,577	44,577
	660003 - Supplies and Services	48,834	41,980	41,980
	660009 - Professional Development	6,574	21,722	21,722
	660017 - Advertising and Promotional Ex	2,379	26,421	26,421
	660042 - Recruitment and Employee Reloc	2,771	-	-
	660903 - Hospitality Expense	4,325	12,200	12,200
	660933 - Student Activities		500	500
	660992 - Professional Memberships & Due	39,394	47,500	47,500
Operating Expense Total		205,610	318,445	318,445
Grand Total		1,140,036	1,465,850	1,465,850

Office of the President

Salary Variance FY23-24 Budget

- Addition of Public Affairs Employees

Major Operating Expenses FY23-24 Budget

- **\$47.8K : 606XXX – Travel (in/out of State)**
 - Travel required for campus meetings such as Chancellor Office and Board of Trustee meetings and advocacy
- **\$56.5K : 613001 – Contracted Services**
 - 360 Assessments for continued Institutional Effectiveness
- **\$47.5K : 660992 – Professional Memberships and Dues**
 - SMA Consortium
- **\$44.5K : 660002 – Printing**

University Advancement

University Advancement

University Advancement is responsible for securing support for Cal Maritime in terms of money, talent, service, and advocacy.

Our objective is to build meaningful and long-term relationships with alumni, industry, elected officials, and other stakeholders that will ensure increased support for Cal Maritime.

Departments:

Alumni & Development

CMAF

Government Relations

University Advancement

Strategic Priorities for 2023-24

Major Priority	Program/ Initiative	Strategic Goal/ Objective
Further engage parents in Cal Maritime Philanthropy activities	To increase dollars raised annually over the next 5 years	Establish a comprehensive annual giving program
Identify and solicit prospects at \$1,000 giving level	Use Wealth Screening Data to Target Prospects Most Likely to give at the \$1,000 to \$5,000 Level	Establish a comprehensive leadership annual giving program
Kick Off Public Phase of the Campaign	Celebrate Campaign Progress, Thank Major Donors, Incorporate Strategic Planning Initiatives into the Campaign	Create Excitement and Engagement for the Public Phase of the Campaign
Provide campaign training for campus leaders and campaign volunteers	Engage CASE@Campus to bring their Fundraising for Deans and Academic Leaders on Campus	Enhance a Culture of Philanthropy on Campus and Encourage Cooperative Fundraising between Division of the Academy and University Advancement
Review Wealth Screening Information	Assign Prospects with the Highest Capacity and Propensity to Support Cal Maritime	Maximize Gifts to the Campaign
Solicit Significant Campaign Gifts	Fund Priorities of the Comprehensive Campaign	Successfully Complete Campaign by June 30, 2023

University Advancement

Initiatives for 2023-24

- Add 4 CMAF Board members with emphasis on diversity
- Revitalize 2 regional alumni chapters in key locations
- Expand social media presence and video story development
- Refresh donor, student, faculty stories and photos
- Further increase alumni, faculty/staff, and parent giving participation rates
- Continue “Public” phase of comprehensive campaign
- Launch vessel donation marketing program with yacht brokers
- Complete Campaign by June 30, 2023

University Advancement

Challenges/Opportunities

- Enhance Alumni Association engagement
- Develop Alumni Association Board volunteer recruitment
- Expand “Cal Maritime” brand
- Drive more traffic to Cal Maritime Web page and social media sites
- Full transparency of CMAF income, expenditures, and grant funding process

UNIVERSITY ADVANCEMENT

Type	Account Description	FY21-22 Actuals	FY22-23 Budget	FY23-24 Proposed Annual Budget Rev2
Salaries & Wages	601201 - Management and Supervisory	545,385	708,616	708,616
	601290 - MPP Sal - LumpSum Vac	13,751		-
	601300 - Support Staff Salaries	168,945	228,187	228,187
	601303 - Student Assistants	1,540	3,000	3,000
	601385 - Lump Sum Overtime	1,525		-
	601395 - Staff Sal - LumpSum Vac	7,139		-
	602001 - Work Study on Campus		2,500	2,500
Salaries & Wages Total		738,285	942,303	942,303
Operating Expense	606001 - Travel In State	25,582	2,267	2,267
	606002 - Travel Out of State	1,803	-	-
	613001 - Contracted Services	189,951	3,000	3,000
	616002 - IT Hardware		882	882
	616003 - IT Software	8,172	10,500	10,500
	660001 - Postage	210	11	11
	660002 - Printing	311	1,000	1,000
	660003 - Supplies and Services	5,870	2,441	2,441
	660009 - Professional Development	205	-	-
	660017 - Advertising and Promotional Ex	5,545	-	-
	660090 - Other Expenses	15,364		-
	660992 - Professional Memberships & Due	2,139	2,000	2,000
Operating Expense Total		255,152	22,101	22,101
Grand Total		993,437	964,404	964,404

Athletics

Athletics

Athletics

- Includes 15 Intercollegiate Varsity teams, which include eight that compete in the NAIA's Cal Pac Conference. The remaining seven teams compete in US Sailing, National Collegiate Rugby, US Rowing, and Collegiate Water Polo Association.

Recreation Program

- Includes the Intramural & Recreation programming along with support of DL-105 (Marine Survival Course), Professional & Continuing Education (PaCE), U.S. Coast Guard & Strategic Sealift Officer Program (SSOP) and supporting Oceanography boat classes.

Athletics

Objectives for 2023-2024

- Continue to enhance school spirit at intercollegiate competition and various campus events (The Watch)
- Continue to diversify Intramural and Recreation programming while strengthening its outreach within the cadet population
- Increase community engagement through camps/clinics
- Department-wide training for mental health (QPR) and Diversity, Equity, and Inclusion (ROI) and Red Cross (CPR)
- Collaboration across campus to enhance physical, mental, emotional, and spiritual well-being (Ideal Performance State)
- Expand aquatics and swim program and relaunch community lap swim to engage the community with campus

Athletics

Challenges

- Lack of financial aid (aka scholarships) to offer prospective cadets during recruitment

Opportunities

- Further development of cadet section and spirit across campus
- 15 intercollegiate teams fundraising efforts
- Mental health training (QPR) that will serve the Cal Maritime community as whole
- Enhance mental and physical well-being through Keelhauler Fit
- Expand aquatics and swim program and relaunch community lap swim to engage the community with campus

ATHLETICS

Type	Account Description	FY21-22 Actuals	FY22-23 Budget	FY23-24 Proposed Annual Budget Rev2	
Salaries & Wages	601100 - Academic Salaries	300,686	393,380	458,641	
	601201 - Management and Supervisory	381,128	439,560	463,601	
	601290 - MPP Sal - LumpSum Vac	12,525		-	
	601300 - Support Staff Salaries	328,506	422,165	544,607	
	601303 - Student Assistants	115,844	174,467	163,315	
	LumpSum Vac	26,635		-	
	601813 - Misc Stipends	9,567		-	
	602001 - Work Study on Campus	5,736		-	
Salaries & Wages Total		1,180,628	1,429,572	1,630,164	
Operating Expense	606001 - Travel In State	225,254	200,564	147,564	
	606002 - Travel Out of State	84,539	127,289	91,857	
	613001 - Contracted Services	12,433	20,640	25,321	
	616002 - IT Hardware	7,819	37,401	9,583	
	616003 - IT Software	1,380	9,750	9,872	
	617001 - Services from other Funds/Agc	2,337		-	
	619001 - Other Equip < \$5,000	2,954	7,500	500	
	619002 - Instructional Equip < \$5,000	161	2,000	1,333	
	619901 - Other Equipment >\$5k	3,678		-	
	619902 - Instructional Equipment > \$5k	6,200	23,000	23,000	
	660001 - Postage	976	1,092	500	
	660002 - Printing	4,316	2,250	2,250	
	660003 - Supplies and Services	277,911	235,164	174,892	
	660009 - Professional Development	10,440	15,000	10,262	
	660010 - Insurance Expense	3,588	5,000	3,696	
	660017 - Advertising and Promotional E	8,086	1,100	1,100	
	660041 - Space Rental Expenditure	1,018	510	8,000	
	660061 - R&M - Building Maintenance	1,535		-	
	660065 - R&M Vessels	1,129		-	
	660090 - Other Expenses	888		-	
	660903 - Hospitality Expense	32,930	8,524	15,463	
	660932 - Event Registration Fees	16,428	10,348	4,216	
	660951 - Equip Repairs & Maintenance	21,074	35,731	13,000	
	660970 - Fuel CMA vessels & Vehicles	4,790	4,536	4,000	
	660992 - Professional Memberships & l	46,057	39,881	40,279	
	Operating Expense Total		777,921	787,280	586,688
	Grand Total		1,958,549	2,216,852	2,216,852

Athletics

Salary Variance FY23-24 Budget

- **\$201K Salaries Variance**
 - **\$24K – MPP**
 - Associate AD of Development and Business Operations
 - Associate AD of Aquatics - M/W Water Polo Coach
 - **\$65K – Faculty**
 - Women's Soccer Coach Retention
 - Rehire M/W Cross Country Coach at PT level
 - Rehire M/W Crew Coach at PT level
 - Rehire PE Instructor at PT level
 - **\$122K - Staff Positions**
 - Rehire AAT position at market value
 - Rehire women's basketball position at market value
 - Casual workers to support home athletic events
 - Rehire fitness instructors at market value
 - Redirecting \$10K of student assistant salaries to staff positions due to cadet unavailable during academic hours

Athletics

Major Operating Expense FY23-24 Budget

- **\$239K: 606001 & 606002 – Travel (Reduction of \$88K)**
 - Home/Away NAIA Cal Pac scheduling
 - Shields Trophy, Kennedy Cup and Harbor Cup
- **\$175K: 660003 – Supplies & Services (Reduction of \$60K)**
 - Increase roster sizes from 22-23 to 23-24
 - Uniforms and Travel Gear
 - Replacement of required equipment
 - Sports Medicine supplies
- **\$40K: 660992 – Professional Development & Dues**
 - Intercollegiate Conference dues & NAIA dues
- **\$25K: 613001 – Contracted Services**
 - Website, live streams for home events and other game day services
 - Califitness maintenance of PEAC & TSGB Gym

Marine Programs

Marine Programs

Marine Programs consists of TSGB and Waterfront

Training Ship

- Includes vessel maintenance (in partnership with MARAD), cruise planning and execution, supporting Ship Ops & Plant Ops classes, GBF support, ISM, maintain all vessel certs and docs, comply with ABS and USCG regulations and assist in all official inspections, maintain vessel inventory with NSE.

Waterfront

- Includes the boathouse, all small vessel assets, pier, marina, and boat basin. Provide well maintained vessels for training. Maintenance and upgrades mostly done in-house.

Marine Programs

Initiatives for 2023-2024

- TSGB accommodation enhancement and repairs (MARAD)
- Install 4 new covered motorized lifeboats on TSGB (MARAD)
- Install 2 new Marine Evacuation Systems on TSGB (MARAD)
- Upgrades to FMB and classroom simulators in TSGB Nav Lab
- Install new starboard stores crane on TSGB (MARAD)
- Repairs to Waterfront floating docks
- Continue upgrades to steam simulator
- Install lifeboat simulator

Marine Programs

Challenges/Opportunities

- Aging T-Boats and tugboat (continued from last year)
- Boathouse in need of structural repairs (cont. from last year)
- Difficulty in hiring engineering staff forcing Academy to get labor from Union which cost 2.439x our budgeted staff
- Inadequate space in boat basin for new vessels
- Inadequate dock for new NSMV
- Loss of personnel (5 resignations or retirements)
- 4 New hires and 1 Interim this year
- General Agent was removed by MARAD leaving a substantial gap in shoreside support

MARINE PROGRAMS

Type	Account Description	FY21-22 Actuals	FY22-23 Budget	FY23-24 Proposed Annual Budget Rev2
Salaries & Wages	601100 - Academic Salaries	4,760		-
	601201 - Management and Supervisory	1,086,936	1,106,108	1,191,464
	601300 - Support Staff Salaries	314,363	501,628	502,708
	601301 - Overtime	24,673	10,000	10,000
	601303 - Student Assistants	57,755	65,000	85,000
	LumpSum Vac	109,022		-
	Stipends	34,857		-
	602001 - Work Study on Campus	8,152		-
	Salaries & Wages Total		1,640,519	1,682,736
Operating Expense	603990 - Uniform Allowance - NonPERS	1,088	3,500	6,500
	604090 - Other Communications	2,903	-	3,000
	604902 - Mobile telecommunications	23,780	2,000	100,000
	606001 - Travel In State	1,475	1,000	1,500
	606002 - Travel Out of State	7,570	5,000	7,500
	606932 - Travel, Cruise	46,997	10,000	15,000
	613001 - Contracted Services	67,333	65,000	65,000
	616002 - IT Hardware		20,000	20,000
	616003 - IT Software		-	500
	660001 - Postage	164	-	200
	660002 - Printing		500	500
	660003 - Supplies and Services	463,158	420,000	420,000
	660009 - Professional Development	468	-	2,500
	660010 - Insurance Expense	33,343	35,000	35,000
	660017 - Advertising and Promotional Ex	8,878		-
	660090 - Other Expenses	3,830		-
	660951 - Equip Repairs & Maintenance	25,429	20,000	20,000
	660953 - Galley	300,001	400,000	893,500
	660970 - Fuel CMA vessels & Vehicles	17,924	15,000	15,000
	660971 - Ship Fuel Oil		630,000	700,000
	660972 - Ship Lube Oil		20,000	80,000
	660974 - Cruise Port Charges	49,993	75,000	100,000
660992 - Professional Memberships & Due	1,167	1,267	1,267	
Operating Expense Total		1,055,500	1,723,267	2,486,967
Grand Total		2,696,018	3,406,003	4,276,139

University Wide

University Wide

University Wide used for planning and management of campus wide expenditures such as: Benefits, Financial Aid, Utilities, Insurance and Campus Initiatives.

Challenges:

- As we reduce utilities usage, the Utility rates increase
- CSURMA Insurance costs are rising
- Benefits rates are increasing; PERS, Dental

University Wide

Type	Account Description	FY21-22 Actuals	FY22-23 Budget	FY23-24 Proposed Annual Budget Rev2
Salaries & Wages	601800 - Unallocated Personnel Costs			
	602001 - Work Study on Campus	(22,385)	25,077	25,077
Salaries & Wages Total		(22,385)	25,077	25,077
Operating Expense	604001 - Communications-Tele Usage	55,785	49,555	49,555
	604902 - Mobile telecommunications	20,968		-
	605001 - Electricity	1,054,047	1,029,515	1,281,295
	605002 - Natural Gas	360,958	220,350	295,350
	605004 - Water	275,351	225,300	250,300
	605005 - Sewage	252,087	52,650	67,650
	605006 - Hazardous Waste	5,330	7,780	61,220
	605090 - Other Utilities	188	430	94,892
	605990 - Trash Services	159,173	175,000	225,000
	609001 - State EOP	21,707		-
	609002 - State University Grant Expense	1,498,458	1,300,000	1,300,000
	609013 - Summer Enrollment Grant	360,883		-
	613001 - Contracted Services	285,130	5,000	5,000
	613911 - Contracted Instruction		153,000	153,000
	616002 - IT Hardware		40,000	40,000
	619901 - Other Equipment >\$5k	51,004		-
	660003 - Supplies and Services	74,406	10,000	10,000
	660006 - Interest on Bonds and Notes	4,084		-
	660010 - Insurance Expense	733,529	1,610,873	1,672,116
	660012 - Insurance Claim Deductible	5,618		-
	660016 - Property Insurance Premium Exp	96,369		-
	660090 - Other Expenses	47,336	-	-
	660951 - Equip Repairs & Maintenance		46,000	46,000
	660105 - Interfund Pension Ln Repayment	133,100		-
	660931 - License Fees, svc & non-profes	3,139		-
	660988 - Benefit Pool	12,449,563	14,280,994	14,344,048
Operating Expense Total		17,948,212	19,206,447	19,895,426
Grand Total		17,925,827	19,231,524	19,920,503

University Wide

Major Operating Expense FY22-23 Budget

- **\$2.3M Utilities**
 - Total costs are relatively flat due to finding efficiencies as pricing increases
- **\$1.3M 609xxx – Financial Aid Grants**
 - State University Grant – 5% reduction from CSU alloc due to declining enrollment and eligibility
- **\$1.7M 660012 – Insurance Expense**
 - Includes Campus wide CSURMA and the remainder is medical insurance cost (fees collected pass through to pay vendor)
- **\$14.3M 660988 – Benefits Pool**
 - Campus wide personnel benefits allocated out as incurred
 - Covers OASDI, PERS, dental, medical, vision, life ins, medicare, etc

DISCUSSION

NEXT STEPS

THANK YOU