



**Cal Maritime Corporation Board Meeting Minutes
Conference Call
Tuesday, November 10, 2020**

Attendees	T. Cropper, F. Lozano, M. Goodrich, M. Rodgers, L. Bienati, G. Benton, R. Joseph, C. Crutchfield
Absent	
Guest	M. Shay, L. Schroeder, L. Dineen Thackeray, J. Hembree, C. Beard,

I. Chairman of the Board

- A. Called to Order at 1:05 pm
- B. Approval of Previous Minutes for Sept 8, 2020
CHANGE Rabi Joseph’s name to read R. Joseph
GOODRICH MOVED TO APPROVE MINUTES AS PRESENTED. SECONDED BY JOSEPH. ALL IN FAVOR. NONE OPPOSED.

II. Governance

- A. Vice Chair position is vacant until the governance committee comes with a recommendation

III. Old Business Discussed

A. Discussion Items: Enterprise Services to Cal Maritime Corporation

Mark led discussion of proposal of services to go to Cal Maritime Corporation. Enterprise Services is a self-support area; receives no state funding and must generate its own revenue to pay for its own expenses. The department supports the campus in their mission primarily to support the students. The department also supports the community thru Conference and Events. They generate revenue, which in turn goes back to the department, and inevitably help the students.

- i. Keelhauler Shops – Bookstore on campus and is self-support. They provide uniforms for cadets, sweatshirts apparel, alumni items and they have a website that is active and running. They have close communications with Committees’ as needed for example; Commencement Committee will buy goods gifts and memorabilia for this event.
- b. Housing – Required live in on campus with both single and double accommodations. Enterprise Services provide housekeeping and maintenance services to the students. We also work with the campus when infrastructures or major capital improvements need to be made. Environmental Services is the handyman and campus is the owner of the infrastructure. We also maintain the financials responsibilities; we collect payment from the students and we pay the debts on the buildings for Maritime North and McAllister.
- c. Staff Housing- Is a subset within cadet housing area. 5 single family homes on Faculty Drive. Enterprise Services maintains structures and provide basic services. 2

of the 5 homes are able to accommodate special events. No rent just strict expenditure item.

When cadets are not on campus during the summer, Enterprise Services utilizes campus assets for additional income by running camps for most recently Camp Newman. These assets are used for additional revenue during the down times. Also during these downtimes, Enterprise Services uses this time to refresh with paint, carpet and furniture.

c. Dining Operations – partnered with 3rd party vendor Sodexo, to provide meals to cadets and catering for on and off campus clients for Conference & Events. ES also provides grab and go food for Bistro and Morrow Cove.

d. Conference & Events provides short term rental agreements for on and off campus programs and meetings for our campus and throughout our community.

e. Anchor Center – follows along with Conference & Events that generate revenue. Located at 201 Georgia St. to rent conference rooms to our external community

Mark discussed list of other [CSU Corporations](#) and what other campuses have that fall within 501 c (3) structure. Our intent is to move some of the Enterprise Services entities to Cal Maritime Corporation to expand and grow these programs.

1. To be discussed at next board meeting - motion to begin moving some of these in to the Cal Maritime Corporation.

President Cropper suggests writing the language for a motion that the motion is to approve to request the movement of those entities from state side to the corporation and ask to be approved by the cabinet after appropriate reviews.

To clarify, assets are not moving but operations and financials are.

- ii. Sponsored Programs
 - a. Golden Bear Research Center functional, guidance through the Provost and reports to the Provost, funds managed by the corporation. Projects bring in millions of revenue
 - b. Energy & Sustainability – MHK and Sperry Mill Project are projects that can create a lot of entrepreneurial flexibility that we would not be able to on the state side.

IV. Future Business

- A. Standardize Cal Maritime Corporation scheduled meetings

V. Announcements

- A. Next meeting December 15th

VI. Adjournment

- A. Cal Maritime Board Meeting Adjourned at 4:42pm.