



Board Meeting
Friday, November 4, 2016

First Market Tower
525 Market St. San Francisco CA 94105
10th Floor, Directors Room
2:00 PM to 4:00 PM

AGENDA

Attendees	
Absent	
Guest	Brian Sharpes - UBS

- I. Call to Order** **Edwards**

- II. Election of New Board Members** **Keeler**
 - A. David Frankel (1-2)
 - B. Mike Carthew (3)

- III. Chairman of the Board** **Edwards**
 - A. Welcome New Board Members
 - B. Approval of Aug. 19, 2016 Meeting Minutes (4-5)
 - C. Board Retreat Review (6-9)
 - D. Strategic Plan (10-15)

- IV. Consent Agenda- Committee Minutes** **Edwards**
 - A. Audit: Minutes from Sept. 15, 2016 (16)
 - B. Executive: Minutes from Oct. 11, 2016 (17-18)
 - C. External Relations: No Meeting
 - D. Finance: Minutes from Oct. 14, 2016 (19-20)
 - E. Marine Development: Minutes from Oct. 5, 2016
 - F. Governance: Minutes from Oct. 13, 2016 (21)
 - G. Alumni Association Report

- V. Annual UBS Report** **Rodgers**

- VI. Executive Director's Report** **Arp**
 - A. University Advancement Update
 - B. Fundraising Productivity Report (22)
 - C. University Advancement Dashboard (23)

- VII. Controllers Report** **Lozano**

- VIII. Student Update** **Leahy**

- IX. President's Update** **Cropper**
- X. Committee Reports and Action Items** **All**
- A. Audit Committee **West**
 - 1. Approval of CMAF Audit
 - B. Executive Committee **Edwards**
 - C. External Relations Committee **Orme**
 - D. Finance Committee **Lozano**
 - E. Governance Committee **Keeler**
 - F. Marine Development Committee **Roberts**
- XI. New Business** **Edwards**
- XII. Announcements** **Edwards**
- A. Next Meeting
February 17, 2017
Cal Maritime Campus
 - B. Reminder reception to follow meeting at
Keesal, Young & Logan
450 Pacific Ave.
San Francisco, CA 94133
- XIII. Meeting Adjourned** **Edwards**